



ISOAG MEETING

SEPT. 1, 2021



AGENDA

- **BARRY DAVIS, DSS**
- **CHRISTINA SINCLAIR, MATTHEW NEAL, F5**
- **ERIC HILL, STEVE COLLE & LEE MCMILLIAN, NTT DATA**
- **AARON MATHES, CGI**
- **ALOK OJHA, & LORI LAGUARDIA, BOX**
- **UPCOMING EVENTS**
- **ADJOURN**

ECOS and the Agency Risk Management Program a VDSS Experience



Presentation Objective:
Create a shared awareness of how ECOS
fits into the Agency Risk
Management/SEC501 program...

Barry Davis, CISSP
VDSS Information Security Officer

ISOAG 9/1/2021





Agenda

- MythPerceptions around ECOS and RMF
- We've only just begun....
- Using ECOS products for Application Risk Management
- Key Takeaways
- Q&A



ECOS MythPerceptions

- This application is ECOS'd, my agency has no other security obligations other than the required exceptions;
- If it is ECOS approved, there are no security concerns;
- We can use the ECOS Assessment as the Application Risk Assessment;



We've only just begun....

- Data Classification;
- Threat Assessment, Controls Assessment, Risk Assessment,
- System Security Plan,
- Authority to Operate
- Third Party Monitoring....
 - Who is reviewing SOC-2?
 - Who is reviewing monthly reports?
 - Is procurement involved?



Using ECOS as inputs to RMF...

- ECOS only provides assurance the third-party is providing the same level of assurance as you would find with a VITA hosted service
- ECOS Assessment = Agency controls inherited from VITA
- Typical controls met with ECOS..
 - CM, IA, MA, MP, PE, PS*, SC, SI
- Controls/Activities remaining for Agency System Owner, Data Owner, ISO..
 - AC, AT, AU, CA, CP, IR, RA, SA, PM....



Key Takeaways

- ECOS approval is not the final act of agency acquisition of third- party services
- ECOS 525 Assessment does not replace the SEC 501 agency Risk Assessment requirements.
- Agency system and data owners still responsible for assessing “organization” controls in SEC 501
- Agency must still “onboard” the application for IT Ops support...



Questions & Answers



Thank You!



F5 Silverline – Managed Security Services

PRESENTED BY:

Christina Sinclair – Silverline Specialist

Matthew Neal – Silverline Solutions Engineer

WE MAKE APPS  **FASTER.
SMARTER.
SAFER.**



F5 Silverline Web Application Firewall (WAF)

Application Layer Threat Types:

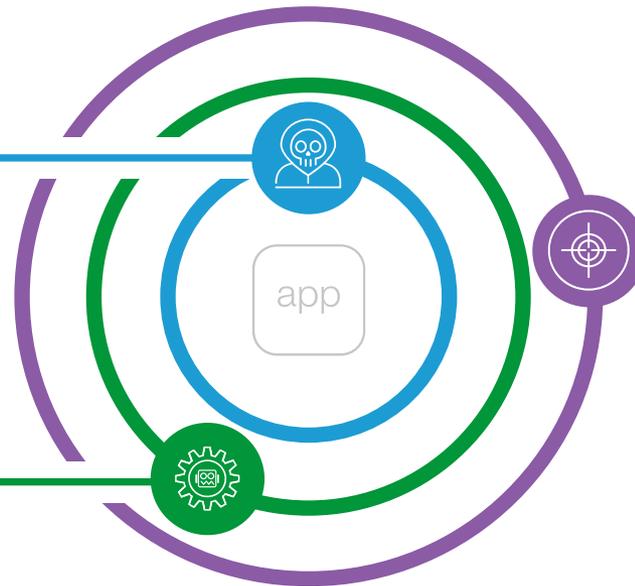
SAMPLE SET OF APPLICATION LEVEL ATTACK VECTORS

SOFTWARE VULNERABILITIES

- Known vulnerabilities (CVEs)
- OWASP Top 10 & well-known attack vectors
- Zero-day attacks

BOTS AND UNWANTED AUTOMATION

- Denial of Service (L7 and volumetric)
- Denial of Inventory
- Business logic attacks (fraud, intellectual property theft, abuse of service, abuse of brand)
- AND exploitation of software vulnerabilities and common attack vectors



TARGETED ATTACKS AND ADVANCED THREAT ACTORS

- Application reconnaissance and profiling
- Site specific vulnerabilities
- Bypass of security services
- AND development of exploits and methods used by bots and unwanted automation
- AND exploitation of software vulnerabilities and common attack vectors

F5 Silverline: WAF Policy Management Benefits

AUGMENT IN-HOUSE TEAMS WITH F5 SECURITY EXPERTS ON HAND TO DELIVER REQUIRED SECURITY INTENT

DECLARE INTENT

Define how your apps should be protected

Allow the SOC to handle the administrative effort

BENEFITS

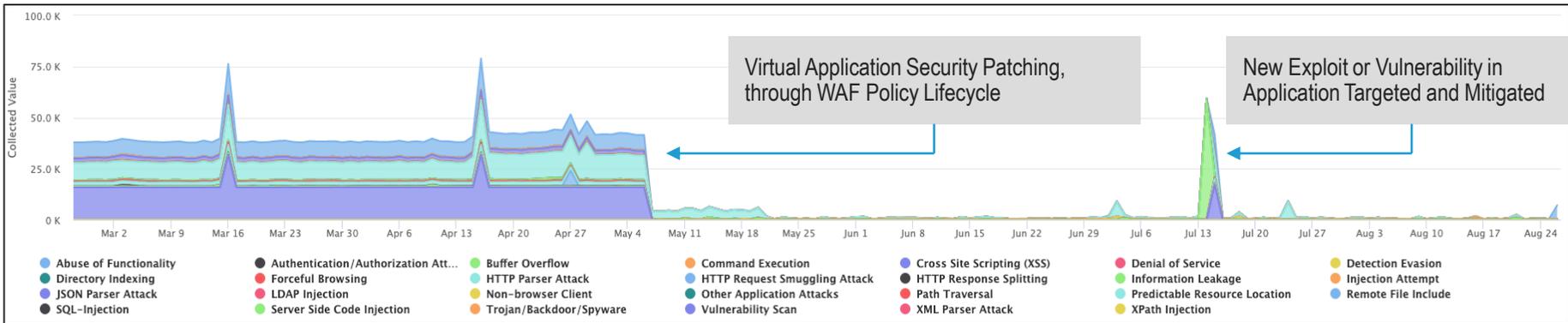
- Minimizes need for in-house F5 expertise
- Speeds deployment time
- Requires minimal effort
- Minimizes deployment errors
- Eases provisioning of application security
- Abstracts policy configuration complexity
- Repeatable and enforces policy compliance

Leverage the Silverline SOC as the **system** to deliver your declared intent

F5 Silverline WAF: Long Term Efficacy

SOLVE THE BLOCKING CYCLE OF OWASP APPLICATION THREATS

Attack Type Count



Malicious actors continually vary tactics and attack vectors by retooling to take advantage of exploits or vulnerabilities in web applications

F5 Silverline Managed Services Offerings



Silverline DDoS Protection

- Network and application DDoS
- BGP/network and Proxy DDoS options
- Full provisioning and configuration
- Monitors and prevents attacks
- Integrated with on-premises F5 DDoS service



Silverline Web Application Firewall

- Complete infrastructure and software management
- Managed provisioning and service enablement
- Guided transition from learning to protected mode
- Expert created WAF policies and iRules



Silverline Shape Defense

- Protection against Bots and other automated attacks
- Blocks sophisticated credential stuffing and account take over attacks, carding, and the rest of the OWASP Automated Threats to Web Applications list
- Patented telemetry and signal collection along with advanced AI/ML
- Mitigates fraudulent and unwanted traffic in real-time



Silverline Threat Intelligence

- Restrict access to customer's networks and infrastructure for known bad actors (botnets, scanners, spammers, anonymous proxies, etc.)
- Enable granular threat reporting and automated blocking
- Flexible deployment options with expert provided guidance

F5 Silverline: The Difference

WHAT MAKES SILVERLINE UNIQUE



PEOPLE

SOC experts have an unrivalled breadth and depth of industry experience

F5 cyber security experts on-hand 24x7

Agile DevOps methodologies across product development teams



PLATFORM

Built on industry leading proven security technology

Flexible multi-layered application security stack

Cloud-based platform built with the highest levels of regulatory compliance & continuity in mind



PORTAL

Globally available and easy to use portal with integrated online chat services

Instant visibility & situational awareness for all application traffic

Rich contextual dashboards for analysis before, during and after attack mitigation

Enhance Security Efficacy



- **Purpose built - Dedicated Security Platform**
 - *Fastest to Identify – Fastest to Resolve*
- **Proven Proprietary Technology (F5 ASM/AWAF Closed-Sourced Security Module)**
 - *Reduced threat of reverse engineering Open-Sourced code exposure.*
- **Application Centric WAF Policies Built and Maintained by F5 Security Experts.**
 - *Proactive WAF Defense Policies: Minimize False/Positives and reduce Zero Day threats.*
- **Broaden Security Resources (Knowledge Base, Awareness, and Support).**
 - *Augment IT Security staff with F5 Cyber Security Experts on-hand 24x7x365.*

Optimize Operations



- **Rapidly Deploy and Scale**
 - *Security-as-a-Service further enables agile development and streamlining of End-to-End Defenses.*
 - *Managed Service backed by 150+ security experts, activated and directed by you, that become an extension of your team. Providing near real-time responses and execution with continuous oversight.*
- **Lower Total Costs of Ownership**
 - *Reduce time, Gain resources, and Eliminate the costs of managing Compliance, Continuity, and Hardware.*
- **Simplified Management**
 - *Intuitive Portal, provides granular visibility and reporting. Parent/Child Account and TAG (RBAC) functionality within provides a seamless fit into any Operational Management Structure.*
- **Maintain Visibility and Enhance Forensics**
 - *Integrate event log data into current SIEM, capture full payload data (PCAPS) on request, and unlimited 'Violation Assessments' by F5 Silverline SOC for additional forensic analysis.*

Protection and Performance Everywhere



- **Vendor Agnostic (In-Front of or Behind Silverline)**
 - *Protect web services, endpoints, or applications no matter where they reside.*
- **Future Proof**
 - *Future proof your security framework to or from any environment; pull policies from Silverline (Cloud) to F5 ASM (On-Prem) or vice versa.*
- **Interoperability**
 - *Leverage existing BIG-IP modules within your environment to pull threat detection data (Bandwidth, Bad Actors, Behavioral Violations)*
- **Improve End User Experience**
 - *Dedicated security platform provides ‘Global Distribution with Local Resolution’ and advance F5 Load-balancing functionality to your backend destination to optimize end-user resolution, performance, and costs.*

F5 Silverline Shape Defense: Use Cases

BOT MITIGATION & AUTOMATED ATTACK PREVENTION



Stop Account Takeover

Stops fraudsters from rapidly testing stolen credentials on your login applications which means they can't take over accounts in the first place



Defend Against Web Scraping

Control how scrapers harvest data from your website so you can protect your most valuable and sensitive data



Mitigated Carding Fraud

Prevent criminals from using your checkout pages to validate stolen credit cards



Protect Loyalty Programs

Ensure gift card value, loyalty points and other stored values remain with your customers



Prevent Inventory Hoarding

Ensure your campaigns and most in demand items are sold directly to your customers, not to scalpers



Correct Skewed Analytics Data & Reduce Marketing Fraud

Ensure your business analytics and marketing spend are based on bot free data

F5 Silverline: The Outcome

INDUSTRY LEADING PROTECTION FOR MULTI-CLOUD HOSTED APPLICATIONS AND SERVICES

Applications Stay Available

- ✓ Delivers continuity for business-critical applications and online digital assets
- ✓ Apps stay available and secure to improve the end customer experience

Reduce Operating Costs

- ✓ Reduce traffic and bandwidth consumption costs
- ✓ Reduces time to achieve and the cost of managing application security
- ✓ Leverage F5 Silverline direct cloud peering

Insight & Visibility of Application Attacks

- ✓ Complete situational awareness of application security inline with intent based outcomes
- ✓ Drive efficiencies with comprehensive application security

Experts on-hand 24x7

- ✓ Augment IT security staff, with F5 cyber security experts on-hand 24x7
- ✓ Zero impact deployments with minimal cost and administrative overhead

Appendix



F5 Silverline DDoS Protection

MANAGED DDoS PROTECTION FOR YOUR
MULTI-CLOUD INFRASTRUCTURE

ALWAYS ON:



Primary protection as the first line of defense

- Lowest "Time to Mitigate"
- Maximum visibility for attack trends and detected threats
- Consistent, reliable service delivery metrics and awareness
- Zero activation tasks
- Ideal for complex, dispersed customer application infrastructure

ALWAYS AVAILABLE:



Primary protection available on-demand

- On-Demand Service Activation by BGP or DNS Redirection
- No limit to the number of mitigation events or service activations
- Can be combined with Router Monitoring to provide detection and notification of DDoS events
- On-premises signaling functionality to accelerate attack detection and notification

Use Cases:



Protect Brand Reputation

Ensure your digital presence stays online during an attack, with real-time DDoS attack detection and mitigation in the Cloud



Defend your DNS

DNS is a key foundation to your digital presence. Defend it from DNS Flood, reflection and amplification attacks.



Defend against Volumetric Attacks

Globally available architecture, with multi-terabit capacity across high performant Tier 1 carriers, with direct public cloud peering



L7 DDoS Protection

Stop bad actors consuming resources and impacting application performance. Mitigations that adapt to user interactions



Attack Mitigation Insights

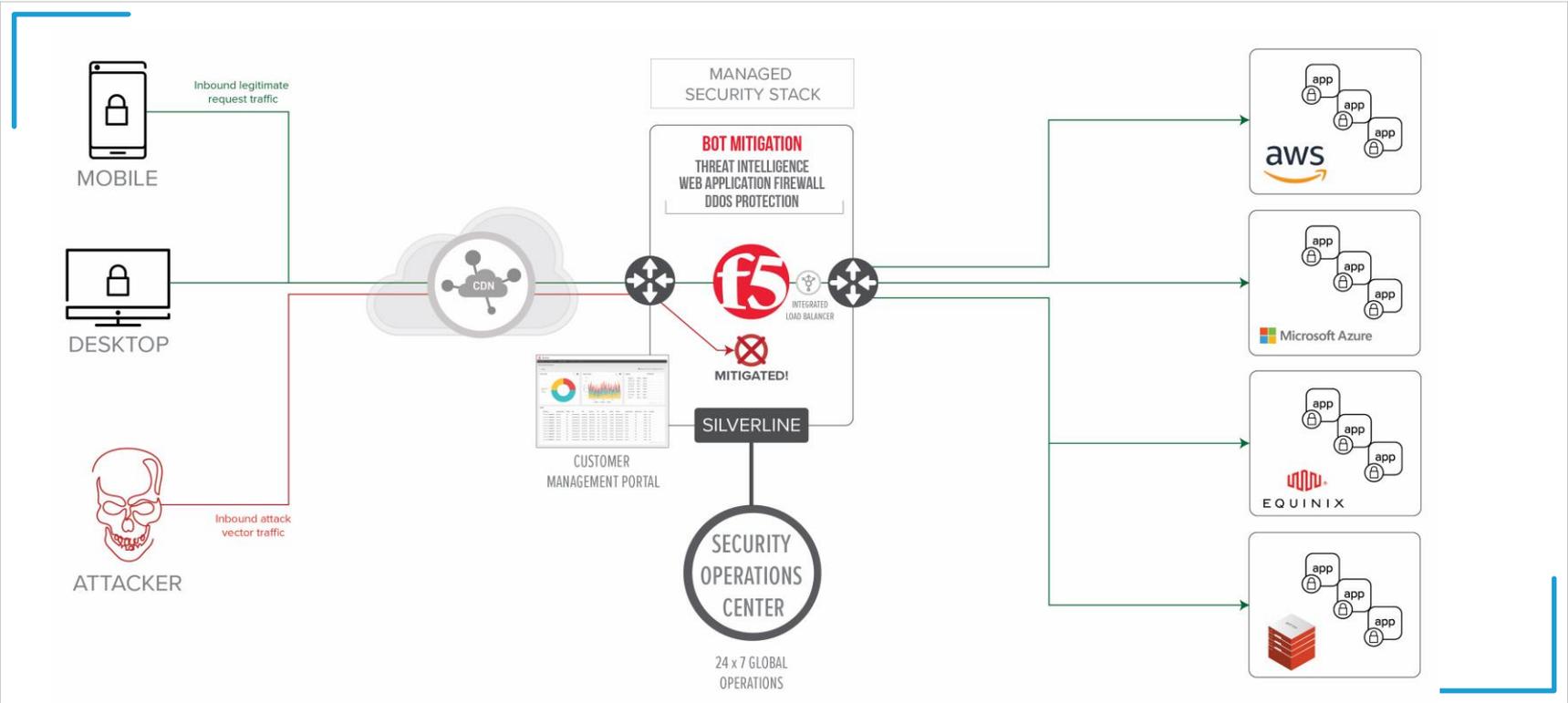
Transparent attack mitigation visibility from before, during and after attack. With complete awareness of mitigation implemented



Industry Unique Hybrid Deployments

Integrate on-prem F5 BIG-IP with Silverline Cloud based DDoS Mitigation, through threshold based automated signaling

Silverline Managed Layered Defense



F5 Silverline Managed Services

Global SOC 24x7x365

Continuous Monitoring and Incident Response

- Seattle, WA, United States
- Warsaw, Poland
- Guadalajara, Mexico

Global Deployment Model

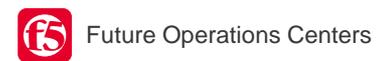
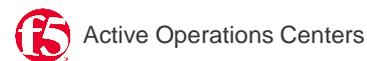
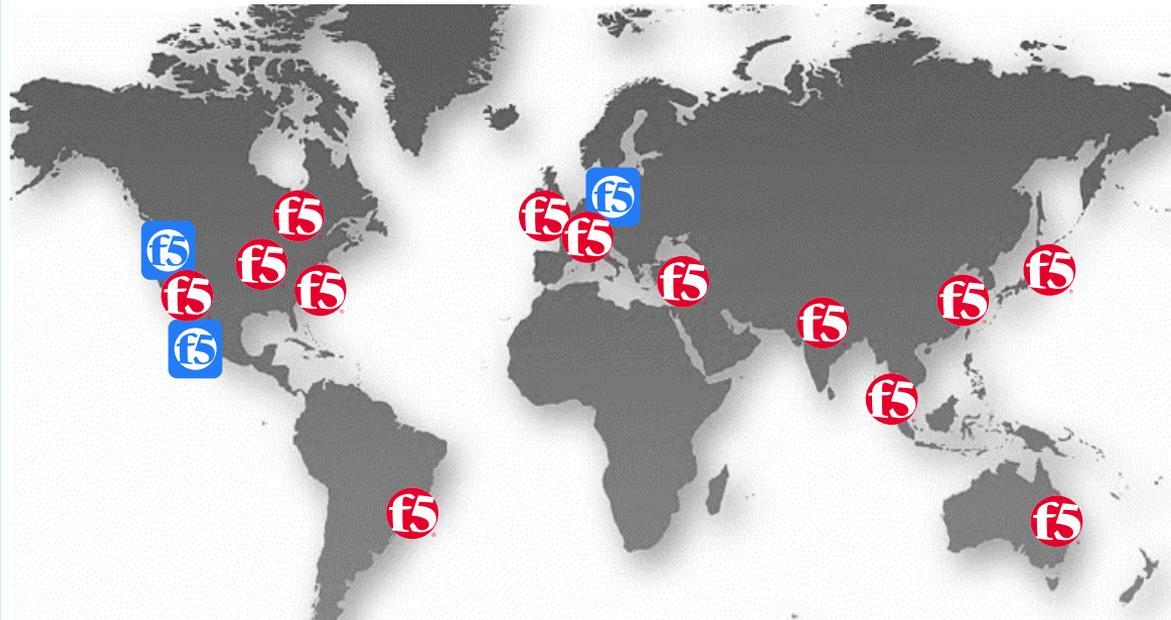
Fully Redundant and Globally Distributed Data Centers

- San Jose, CA, US
- Ashburn, VA, US
- Columbus, OH, US
- Frankfurt, Germany
- London, UK
- Singapore, SG
- Sydney, AU
- Hong Kong, HK
- Mumbai, IN
- Montreal, CA
- São Paulo, BR
- Manama, BH
- Tokyo, JP

Performance Scalability Redundancy

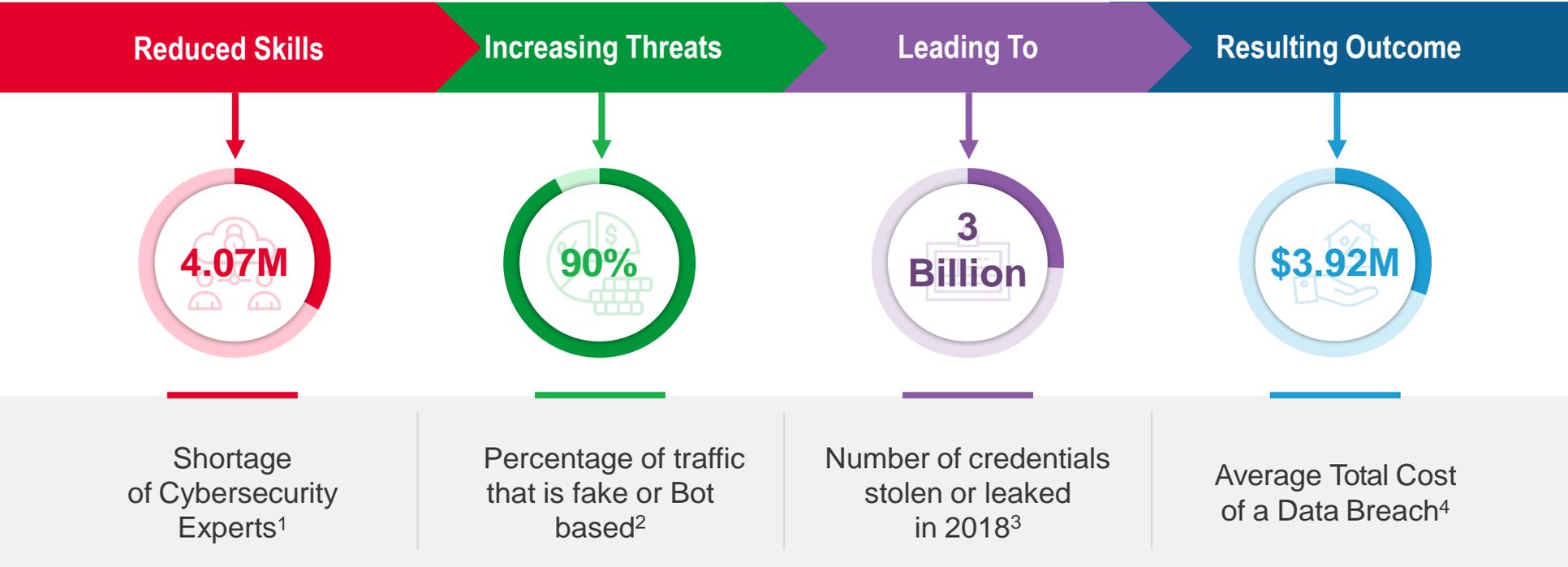
- IP Anycast
- Dedicated L3/L4 and L7 scrubbing infrastructure
- Guaranteed bandwidth with Tier 1 carriers

25 | ©2020 F5 NETWORKS



Increasing Challenges of Digital Transformation

CAUSE AND EFFECT



Data sources: 1. 2019 (ISC)² Cybersecurity Workforce Study; 2. Shape Security; 3. F5 Labs; 4. IBM/Poneman - 2019 Cost of a Data Breach Report.

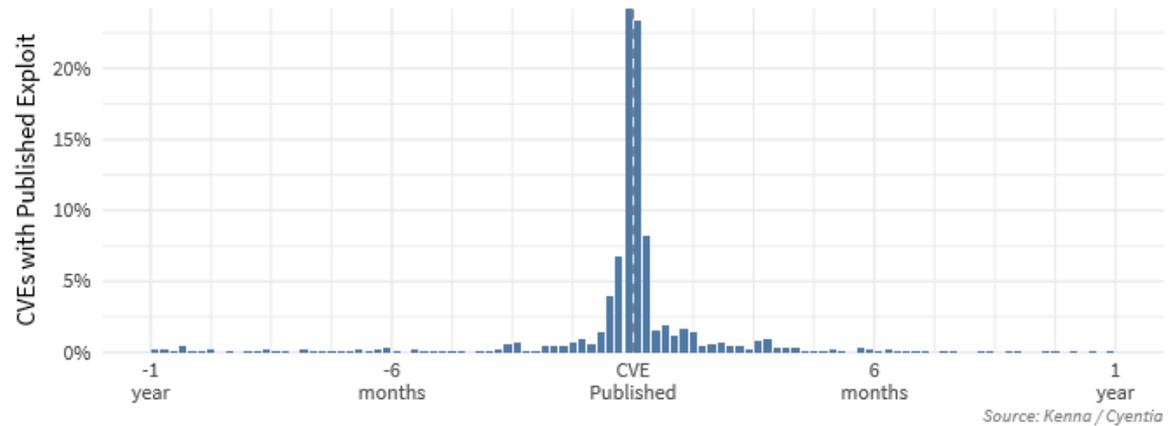


22%

of vulnerabilities
can be
weaponized
with public
exploit code

Over half of all exploits are published with 2 weeks of the CVE publish date.

Exploit publication date relative to CVE publication date



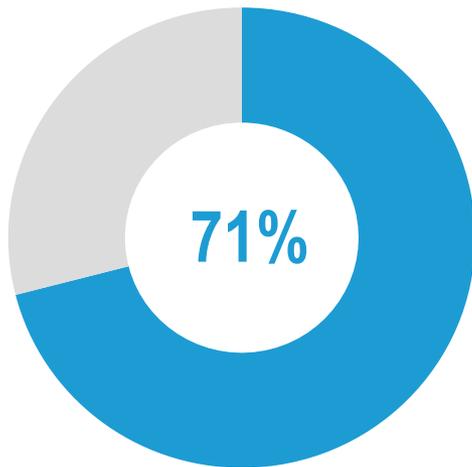
70% of all exploits are published within 1 month of CVE publish date.

Security skills are a challenge

OVER HALF OF ORGANIZATIONS REPORT APPLICATION SECURITY SKILLS DEFICIT

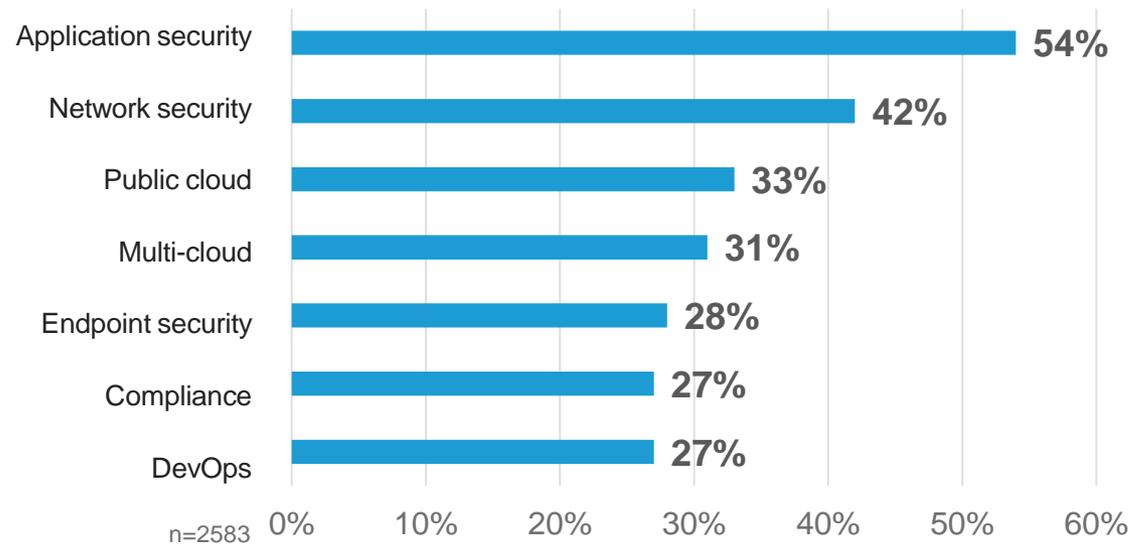
Q. Do you have a security gap/deficit in skills in your organization?

SECURITY SKILLS DEFICIT



Q. Which areas do you have a security gap/deficit in skills in your organization?

CATEGORY OF SKILLS DEFICIT



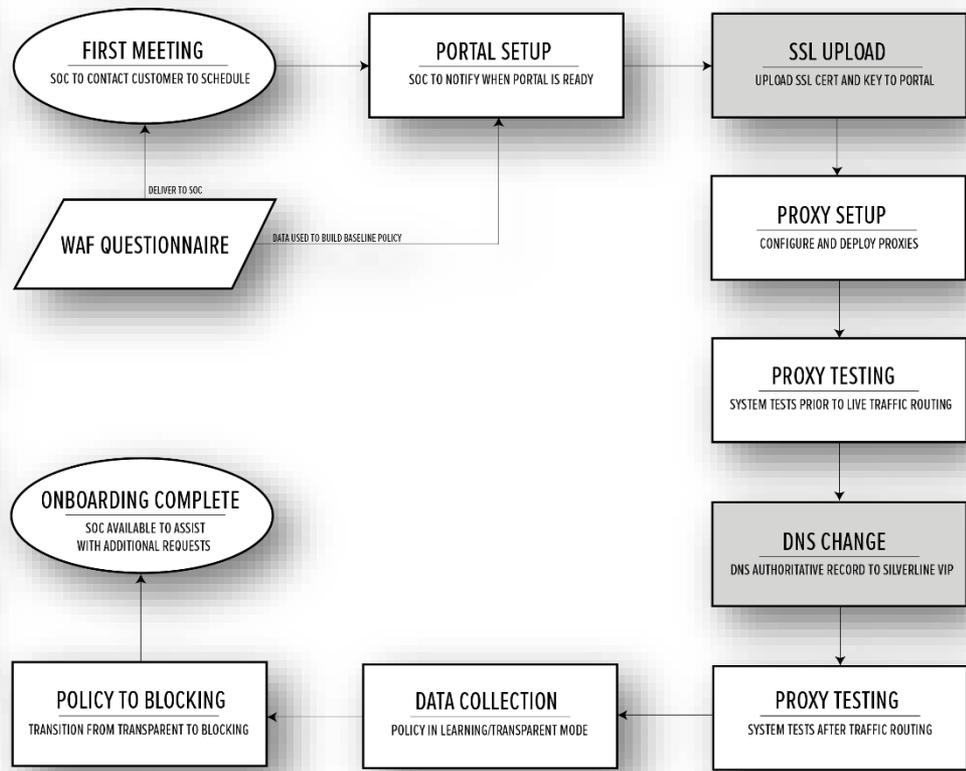
Device ID+ Dashboard Visibility

| METRIC | PURPOSE |
|-----------------------------|--|
| Number of devices per day | Sudden fluctuations could indicate device farms being used. |
| New vs Old Devices | Sudden increase in new devices could indicate malicious users or an active promotion leading to influx of new users. |
| Device age distribution | Sudden increase in young devices could indicate malicious users or an active promotion leading to influx of new users. Sudden increase in old devices could indicate a cookie replay attack. |
| Devices per country | New countries showing up outside the usual business geography could indicate use of proxy or malicious traffic |
| UA per device | Sudden fluctuations could indicate bad actors spoofing their environment |
| ASN per device | Sudden fluctuations could indicate deliberate use of proxy networks in an attack |
| Session length distribution | Sudden fluctuations could indicate unusual activity happening post login |

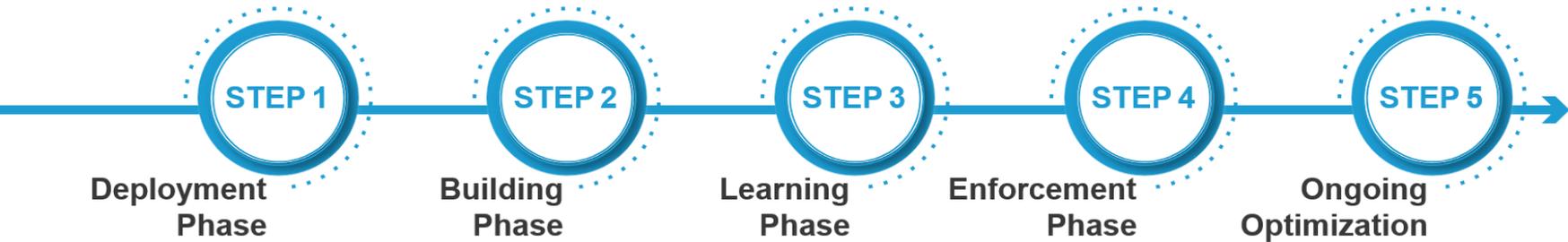




| | |
|--|---|
| FIRST MEETING | Customer Security Operations Center |
| Customer introduction to onboarding process WAF Questionnaire from Customer to SOC Project Timelines and Team coordination Customer Q&A with SOC team | |
| PORTAL SETUP | Security Operations Center |
| Configure contract provisioning parameters Create user accounts Deploy base policy from questionnaire data | |
| SSL UPLOAD | Customer |
| Upload SSL Certificate and Private Key Confirm successful upload (SOC or Customer) | |
| PROXY SETUP | Customer AND/OR Security Operations Center |
| Build and apply Front/Back End SSL profiles Build and apply baseline Threat Intel profile Build and apply baseline L7 DDoS profile Build and apply baseline WAF policy Configure back-end monitors (Default TCP) Enable X-Forwarded-For Place WAF policy in Transparent Mode Set TCP Optimization Profile | |
| PROXY TESTING | Customer |
| Test proxy http/s flow using local HOSTS file Diff analysis on proxy page elements Performance analysis (performed by customer) Vulnerability Scan (performed by customer) Resolve issues prior to production change | |
| DNS CHANGE | Customer Security Operations Center |
| Change DNS records to direct traffic to proxy Identify and resolve any issues after change | |
| PROXY TESTING | Customer |
| Diff analysis on proxy page elements Performance analysis (performed by customer) Vulnerability Scan (performed by customer) | |
| DATA COLLECTION | Customer |
| WAF Policy in Transparent Mode only Define Data Collection period for baseline Review WAF violation results during period Initiate policy tuning based on collected data | |
| BLOCKING | Customer Security Operations Center |
| Request policy change to blocking phase one Identify false positives and legitimate traffic Remediate issues and tune policy as required Geolocation Enforcement Web Scraping Parameter/URL length or format violations Web Services violations | |



TIME TO EXECUTE ONBOARDING WILL VARY BASED ON NUMBER OF DOMAINS AND POLICIES



Phase I – Known Bad

F5 SILVERLINE MANAGED SERVICES

- Modules
 - Attack Signature Detected
 - Illegal HTTP Status in Response
 - Illegal Method
 - Illegal URL (if disallowed URLs configured)
- Attack Types
 - Command Execution Signatures
 - Cross Site Scripting Signatures
 - Directory Index Signatures
 - HTTP Response Splitting
 - Information Leakage
 - OS Command Injection
 - Path Traversal
 - Remote File Includes
 - SQL Injection
 - Server-Side Code Injection
 - Xpath Injection
 - Information Leakage
 - Forceful Browsing

Phase II - RFC

F5 SILVERLINE MANAGED SERVICES

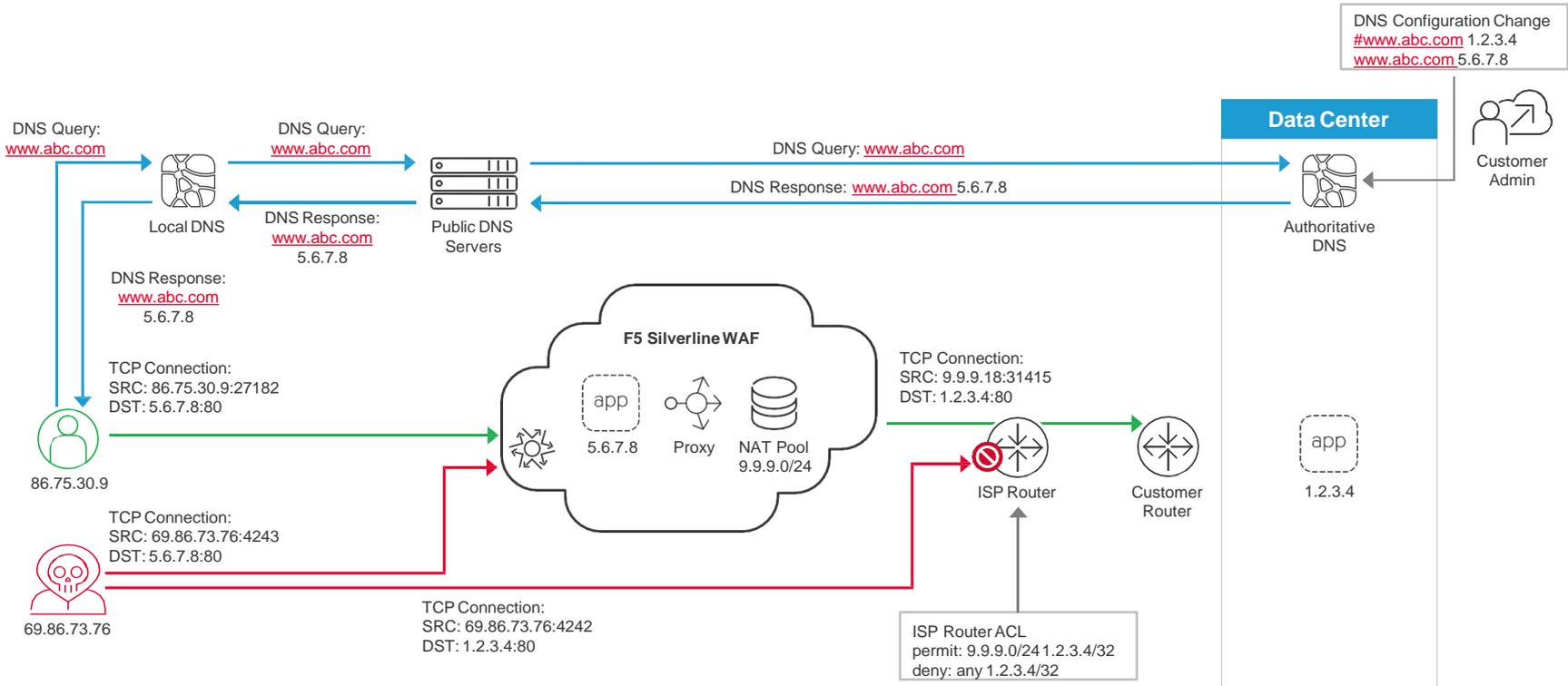
- Modules
 - Cookie not RFC Compliant
 - Disallowed File Upload Content Detected
 - Evasion Technique Detected
 - Failed to Convert Character
 - HTTP Protocol Compliance Failed
 - Request Length Exceeds Defined Buffer Size
 - Mandatory HTTP Header is Missing
- Attack Types
 - Detection Evasion
 - HTTP Parser Attack
 - Abuse of Functionality
 - Parameter Tampering

Phase III – Known Goods

F5 SILVERLINE MANAGED SERVICES

- Modules Tuned
 - Parameter related violations (when configured)
 - Illegal File Type
 - Illegal Redirection Attempt
 - Modified Domain Cookies
 - Illegal URL (for allowed URLs, when appropriate for the application)
 - Malformed JSON data
 - Malformed XML data
- Attack Types
 - Abuse of Functionality
 - Cross Site Scripting
 - Cross Site Request Forgery
 - Forceful Browsing
 - Illegal Redirection
 - Parameter Tampering
 - Path Traversal
 - Predictable Resource Location
 - Remote File Include
 - Server-Side Code Injection
 - Session Hijacking
- Attack Types
 - SQL-Injection
 - Vulnerability Scan
 - Web Scraping
 - XML Parser Attack

F5 Silverline Proxy Configuration





NTT DATA MESSAGING SERVICES

ERIC HILLS, STEVE COLLE & LEE MCMILLIAN

NTT DATA

SEPTEMBER 2021



1 Org Structure

2 Goals & Objectives

3 Messaging Solution

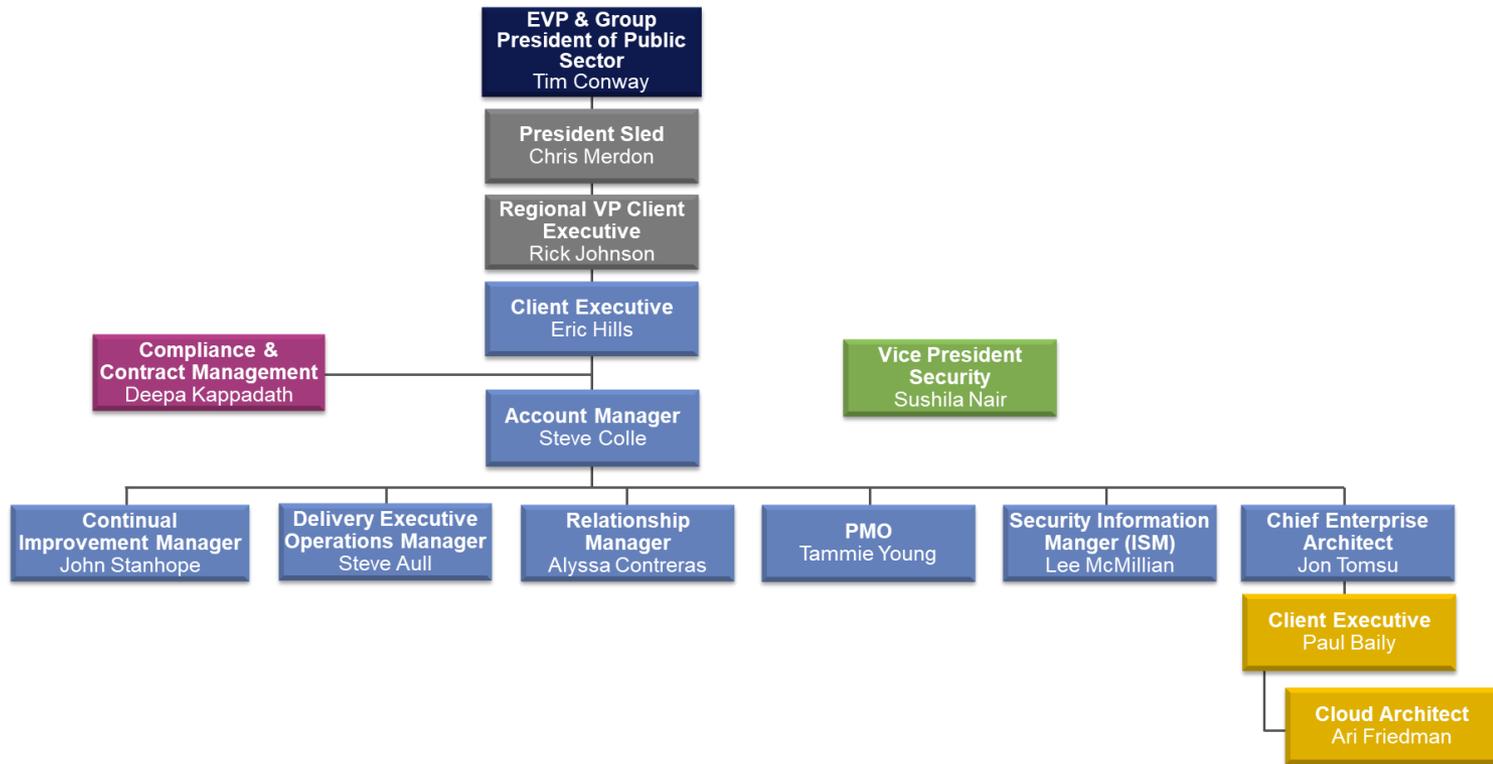
4 Service Overview

5 Transition Timeline

6 Security Improvements

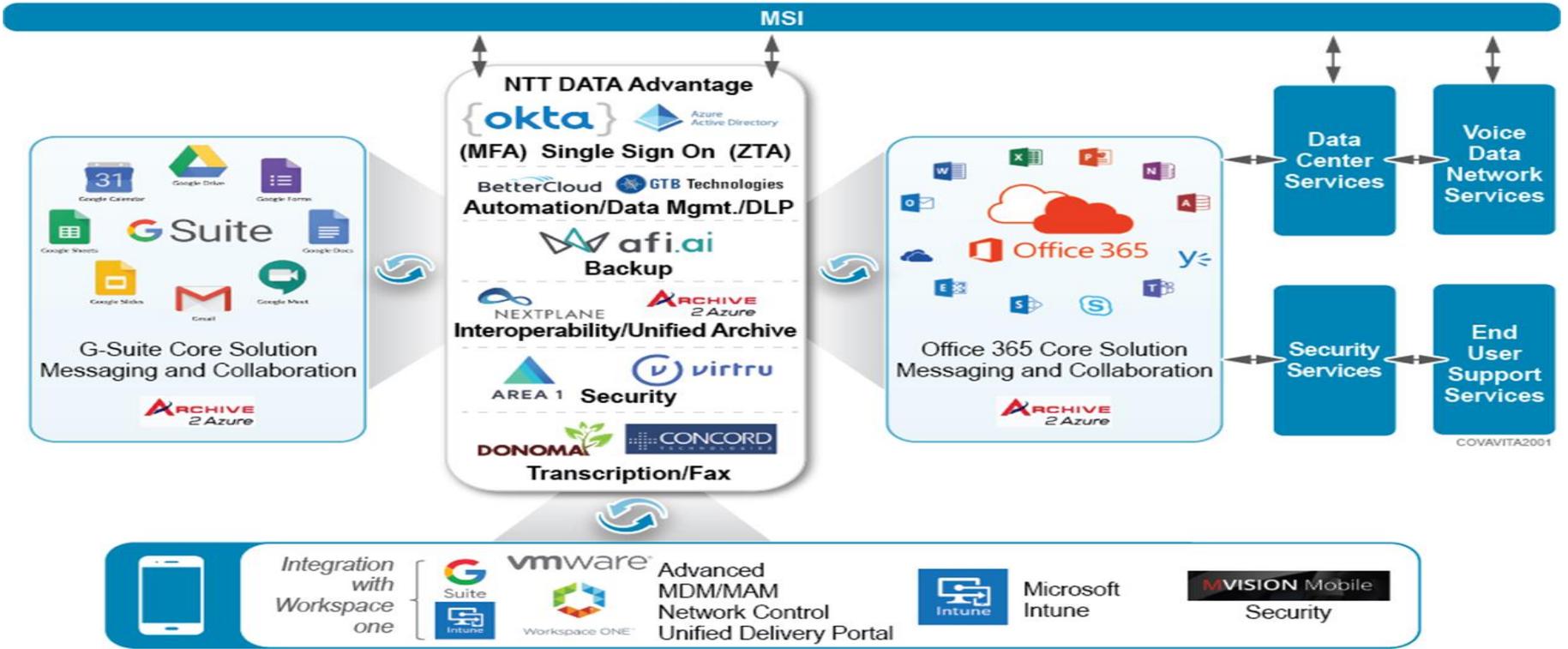
7 Q&A

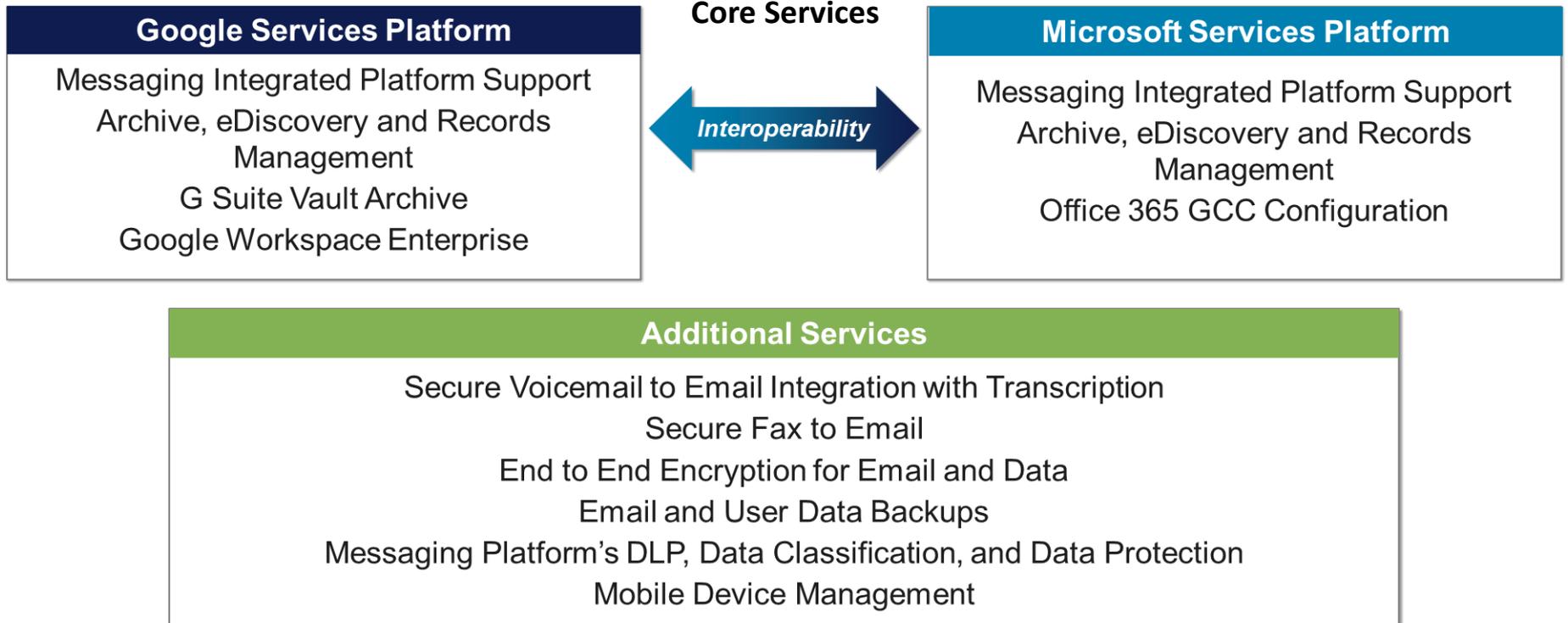


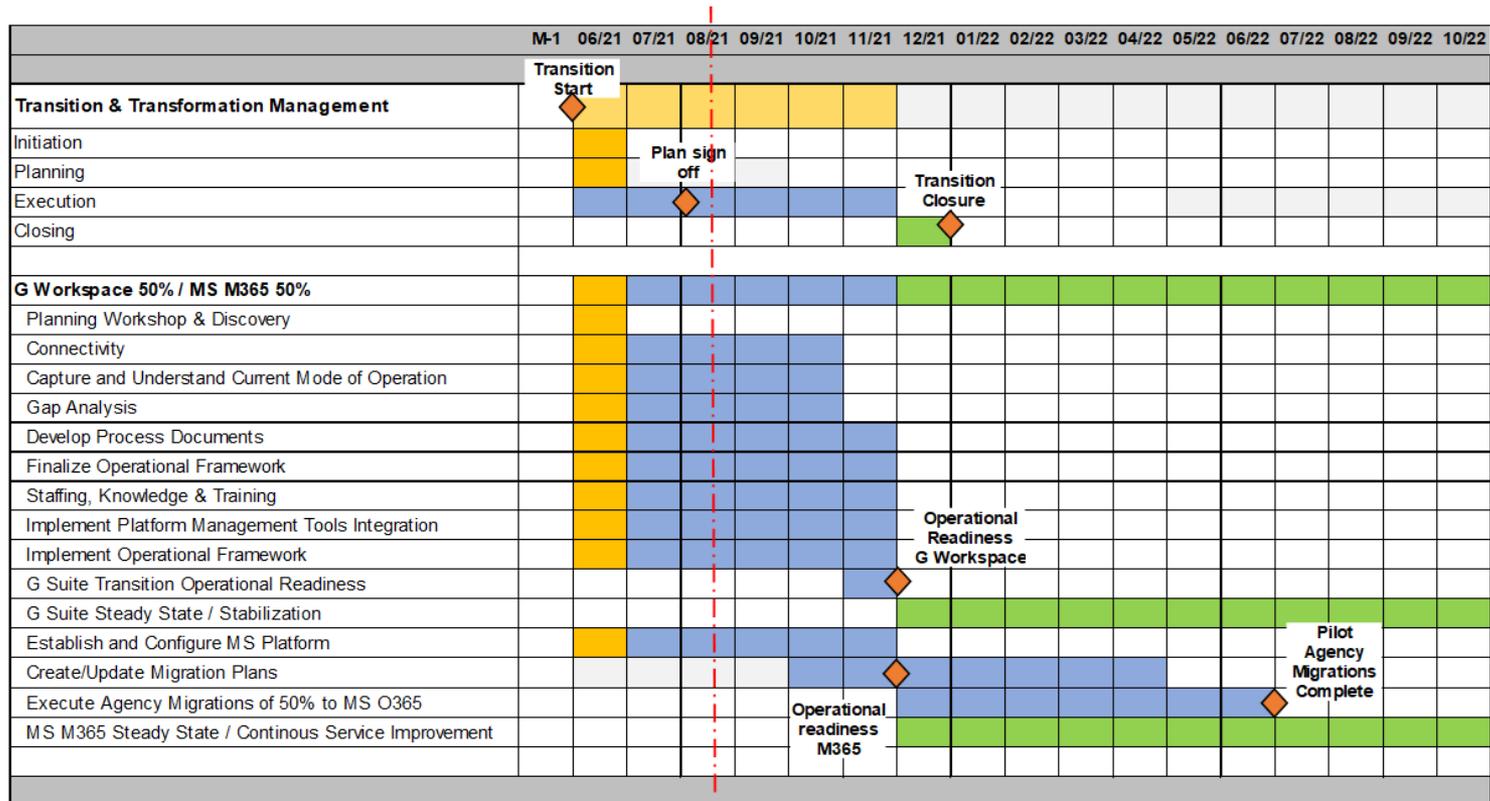


- Improved product and project delivery using ITIL foundations.
 - Solution focused on enhancing the End User experience.
 - Identify new functionality as it comes available and provide training for new and existing functions to improve productivity.
 - Evolve the current environment to provide interoperability between Google Workspace and Microsoft 365.
 - Focus on first call resolution.
 - End to end integration within the MSI model to drive successful outcomes.
- 

VITA Messaging Service Architectural Framework







- Email Hardening - Google Cloud Infrastructure
 - Providing security improvements and focus on email hardening
 - Native Security Integration
 - The messaging infrastructure is being designed with security best practices as a standard set of features instead of a cumbersome bolt-on after the fact.
 - NTT DATA Security Team Expertise
 - Over 25 years of experience with developing, deploying, and managing messaging security infrastructures.
- 

QUESTIONS?



Voice of Our Clients and Security Trends

VITA ISOAG Meeting
September 1, 2021

CGI



Today's agenda

- CGI Overview
- Voice of Our Clients Overview
- CGI in the Government Industry
- CGI Government Client Insights and Observations

Technology Trends

Security Trends

Summary – [Cyberthreat Defense Report | \(ISC\)² \(isc2.org\)](#)

CGI Overview

CGI at a glance

Founded in 1976
44 years of excellence

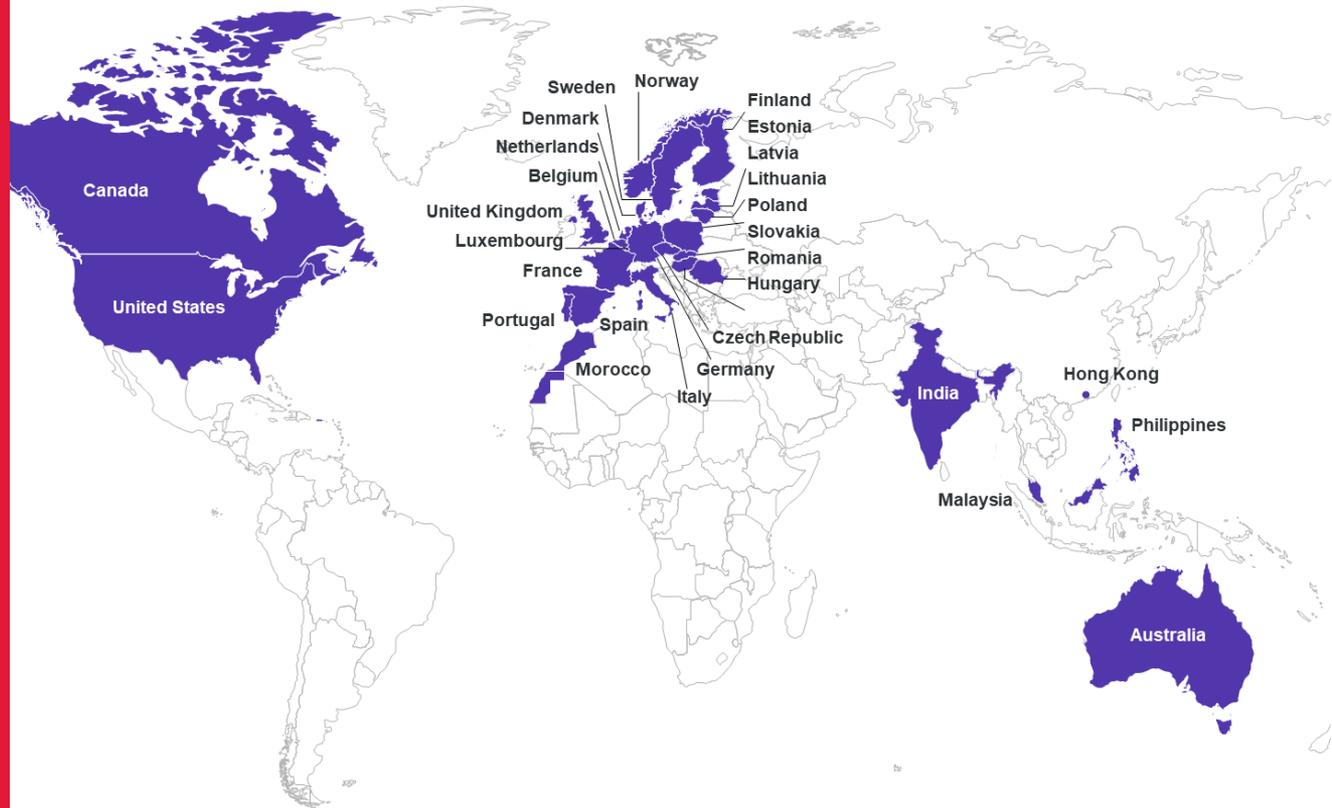
CA\$12.2 billion revenue

77,000 consultants

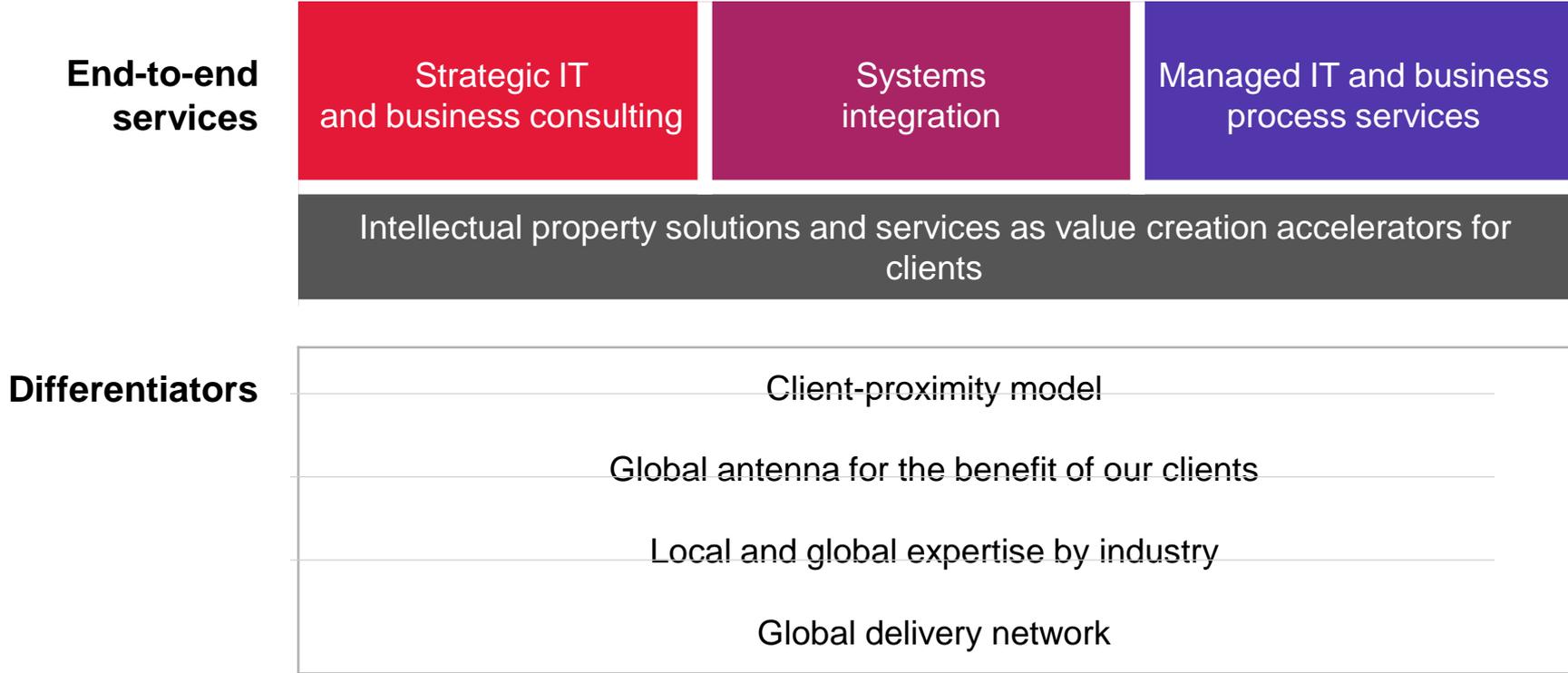
400 locations in 40 countries

5,500 clients benefiting from
end-to-end services

IP-based solutions serving
50,000 clients



Range of services and differentiators



CGI's commitment to the Commonwealth

U.S. head office in Fairfax

4,200 Virginia-based employees

Downtown Richmond office

On-shore delivery center in Lebanon, creating 400+ jobs

Offices in 7 locations

Long-term economic partnership



CGI in the Commonwealth of Virginia



| | |
|---|---|
| Power Revenue Management and Tax Collections | Deliver state-wide eProcurement and Transparency via eVA |
| Agency Database Support | Support / Modernize Retirement Systems |
| Election Systems Support | Medicaid eHealth Records Incentives |

**Cloud Migration
Platform Development
Data Analytics
Project Management
App Dev and Management
Advanced Automation
Security Consulting
Database Management**

**AWS and Azure
Microsoft Dynamics
Salesforce
Tableau
.NET and Java
Ivalua Procurement
Advantage ERP
Tableau**

Voice of Our Clients 2021 demographics

< client name here >

51

Voice of Our Clients

Depth of our insights

Since 2017

7,470
discussions

1M
data points
collected

\$371B
annual IT spend

In 2021

1,695
discussions

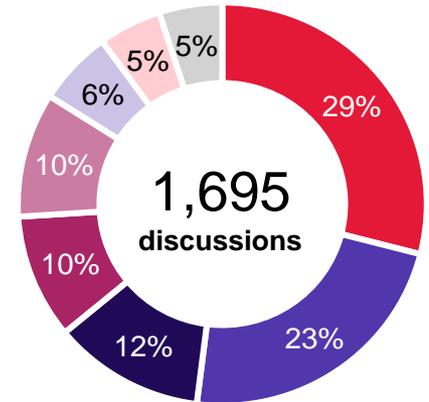
46%
business leaders

7
major regions

58%
CXOs interviewed

54%
IT leaders

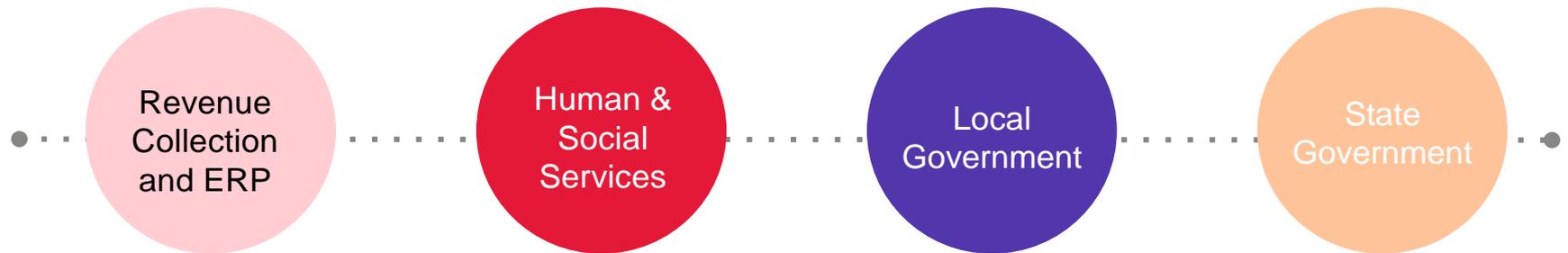
14%
new clients



- Government
- Financial Services
- Retail & Consumer Services
- Energy & Utilities

CGI in Government

CGI in Provincial & Municipal Government



- **10%** of CGI's revenue
- Serve **Provincial & Municipal Government** in North America & Europe
- **7,000+ industry experts** across the globe delivering core citizen services for government
- Partner to our top clients for an **average of 15 years**
- **IP** like Advantage ERP, Advantage Revenue and Collections

Industry VOC insights

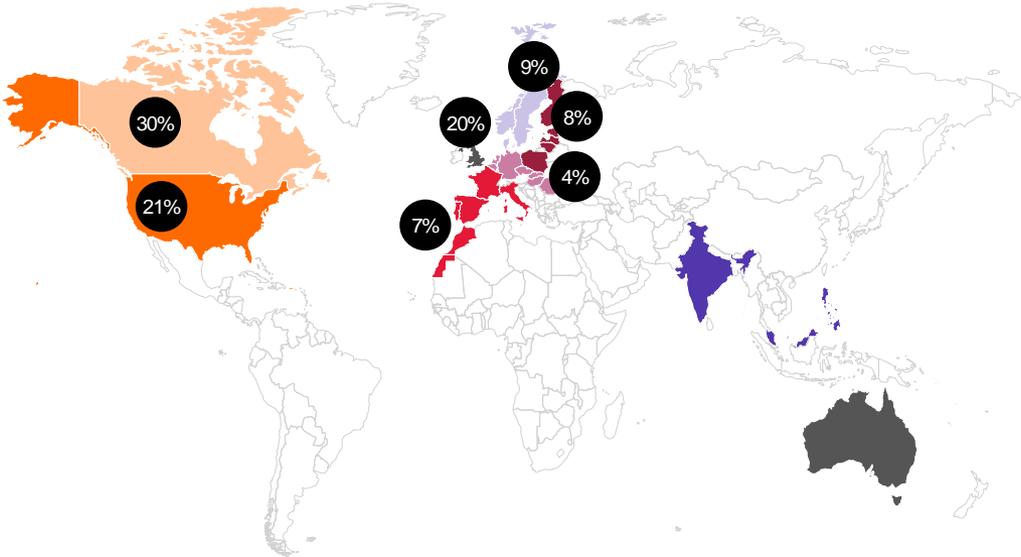
CGI's Global Antenna

Provincial & Municipal

52% Provincial

48% Municipal

139
Total interviews



8 Major Regions

- Asia Pacific
- Canada
- Central & Eastern Europe
- Finland, Poland & Baltics
- Scandinavia
- United States
- UK & Australia
- Western & Southern Europe

62%
CXO
Interviewed

43%
Business
Leaders

57%
IT
Leaders

12%
New
Clients

Business Priorities: Government executive priorities remain the same year over year

By Impact

2020

1 Improve citizen services and experience – 2.0

2 Optimize today's operations and do better for less – 2.5

3 Protect the organization as cybersecurity risks mature – 3.6

4 Harness the power of data analytics to improve insight – 3.7

5 Collaborate across the boundaries of our organization – 4.0

2021

1 ▼ Improve citizen services and experience – 2.2

2 ▼ Optimize today's operations and do better for less – 3.2

3 ▲ Protect the organization as cybersecurity risks mature – 3.4

4 ▲ Harness the power of data analytics to improve insight – 3.7

5 ▲ Collaborate across the boundaries of our organization – 3.8

▼ ▲ Indicates rating value change

Industry Trends: Use of public cloud emerges in top five while workforce challenges drop off – as Government adopts PaaS, SaaS and Cloud solutions retaining certain high tech skills may drop

By Impact

2020

- 1 Becoming digital organizations to meet increasing citizen expectations – 1.9
- 2 Protecting through cybersecurity – 2.8
- 3 Coping with budget pressure through IT consolidation and process automation – 2.8
- 4 Assuring regulatory compliance – 3.8
- 5 Aging workforce - challenge of attracting and retaining upcoming talent – 3.9

2021

- 1 ▼ Becoming digital organizations to meet increasing citizen expectations – 2.3
- 2 ▼ Protecting through cybersecurity – 2.9
- 3 ▼ Coping with budget pressure through IT consolidation and process automation – 3.2
- 4 ▲ Assuring regulatory compliance – 3.8
- 5 ▼ Increasing use of public and private cloud – 4.0

▼ ▲ Indicates rating value change

IT Priorities: Remain the same year over year

By Impact

2020

- 1 Digitize and automate business Processes to deliver better citizen service – 1.8
- 2 Drive IT modernization to improve Efficiency – 2.5
- 3 Protect through cybersecurity – 3.1
- 4 Establish effective IT roadmap, governance and management – 3.7
- 5 Embrace new and agile IT delivery models (e.g. SaaS and PaaS) – 4.4

2021

- 1 ▼ Digitize and automate business processes to deliver better citizen service – 2.4
- 2 ▼ Drive IT modernization to improve Efficiency – 3.0
- 3 ▼ Protect through cybersecurity – 3.1
- 4 ▼ Establish effective IT roadmap, governance and management – 3.8
- 5 ▲ Embrace new and agile IT delivery models (e.g. SaaS and PaaS) – 4.2

▼ ▲ Indicates rating value change

Digital Transformation Strategy: While digital strategies are in place, few are reporting results

Strategy Producing Results by Geography

| | Global | Canada | CEE | FPB | Scan | UK/Aus | US CSG | US FED | WSE |
|-----------------|------------|--------|-----|-----|------|--------|--------|--------|-----|
| VOC 2021 | 19% | 12% | 50% | 14% | 27% | 21% | 18% | NA | 25% |
| VOC 2020 | 8% | NA | NA | 14% | NA | 13% | 17% | NA | NA |

Strategy Producing Results by Sub-Industry

| | Municipal | Provincial |
|-----------------|-----------|------------|
| VOC 2021 | 22% | 16% |
| VOC 2020 | 14% | 2% |

36% say that their legacy systems pose a significant challenge to the successful implementation of their digitization strategy (8-10 rank – Q6.5)

37% believe they are more advanced than their peers in leveraging digitization. (8-10 rank – Q6.6)

Significant progress in digital transformation with 84% having a strategy but only 19% producing results. Results are increasing from **8% to 19%** year over year.

Cloud Solutions: More than half of government entities are planning to move 21% of their applications to Cloud solutions

Plan to Modernize Application Portfolio

| | Less than 20% | 21-40% | 41-60% | 61-80% | More than 80% |
|---------------|---------------|--------|--------|--------|---------------|
| Global | 27% | 23% | 16% | 7% | 11% |
| North America | 30% | 21% | 16% | 5% | 14% |
| Europe | 24% | 25% | 17% | 8% | 8% |

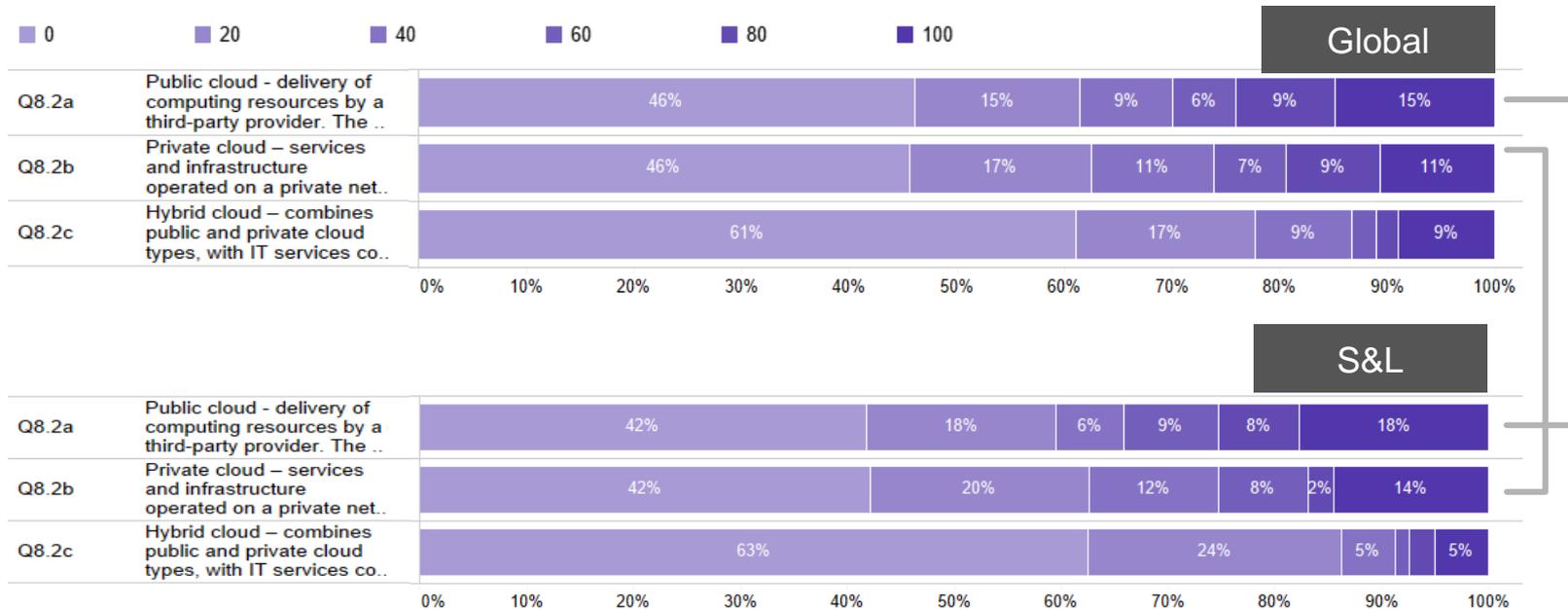
Plan to Migrate Applications to the Cloud

| | Less than 20% | 21-40% | 41-60% | 61-80% | More than 80% |
|---------------|---------------|--------|--------|--------|---------------|
| Global | 31% | 15% | 19% | 11% | 11% |
| North America | 30% | 16% | 19% | 8% | 14% |
| Europe | 32% | 14% | 19% | 14% | 8% |

Globally **57%** of respondents are planning to modernize at least 21% of their organization's applications portfolio in the next two years and **56%** are planning to migrate at least 21% of their applications to the cloud

State and Local government clients are more confident to achieve applications migration to public and hybrid cloud in the next 2 years, than global clients overall

For those applications you migrate to the cloud over the next 2 years, what percentage do you expect will be in Public, Private, or Hybrid cloud?



State government clients are more confident to achieve applications migration to public cloud in the next 2 years, with municipal government expectations higher for hybrid

For those applications you migrate to the cloud over the next 2 years, what percentage do you expect will be in Public, Private, or Hybrid cloud?



Data analytics increases in prominence 2019-2021 for both business and IT priorities as well as investment in innovation for next 3 years

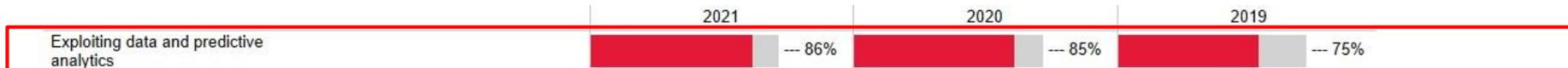
Q2.1a/b: Which priorities continue to be your organization's top business priorities for this year? Does your organization have new business priorities this year?



Q3.1a: Top IT priorities identified, importance ranking, and implementation stage



Q5.1a: Looking ahead to the next 3 years, in which areas does your organization plan to invest in innovation?



IT Supply Chain: Due to complex and lengthy procurement processes in Europe and North America, 70% percent of government organizations lack agility in technology supply chain

Q3.3: How would you rate the agility of your organization's technology supply chain?

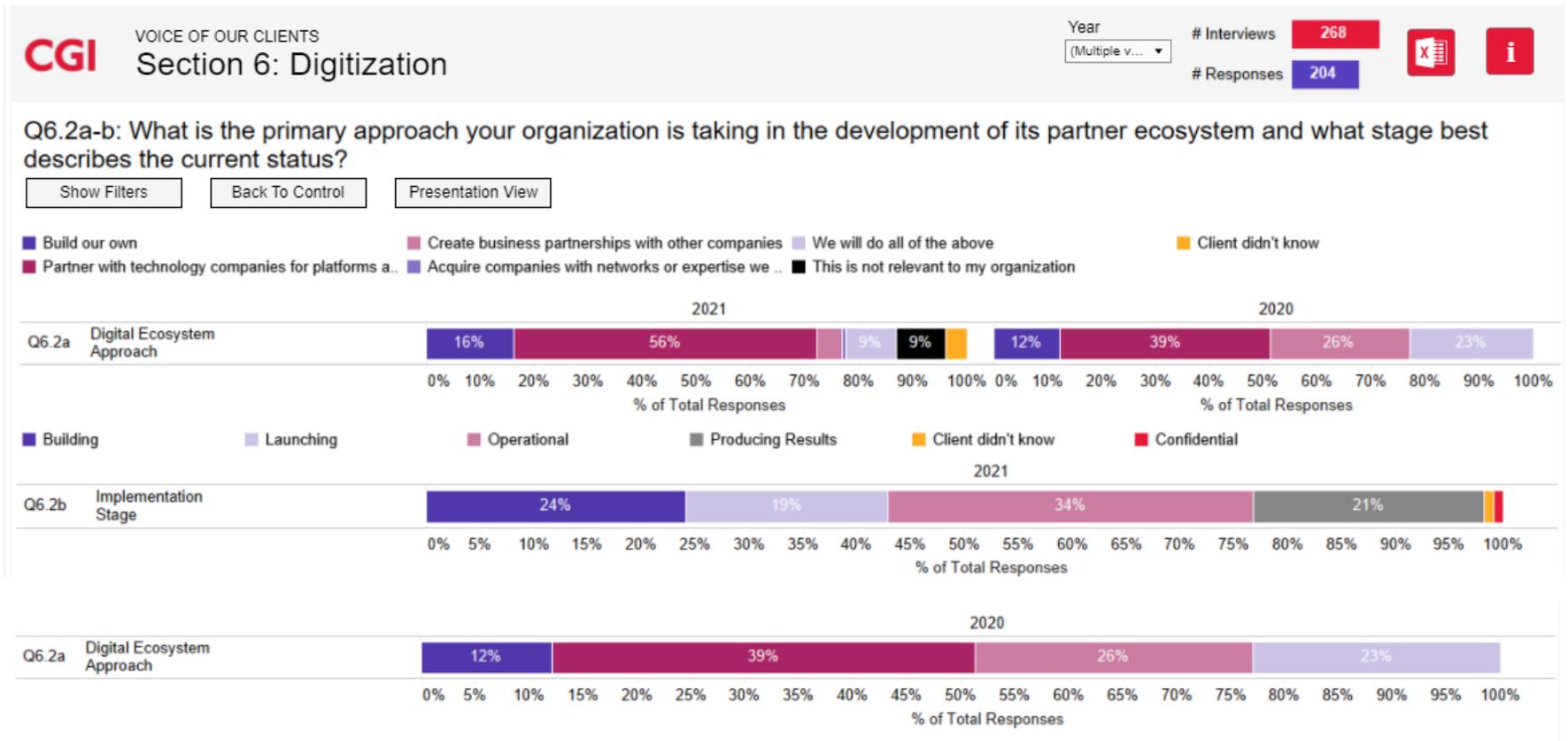
■ 1 to 3 ■ 4 to 7 ■ 8 to 10 ■ Didn't Know



0% 20% 40% 60% 80% 100% 120%

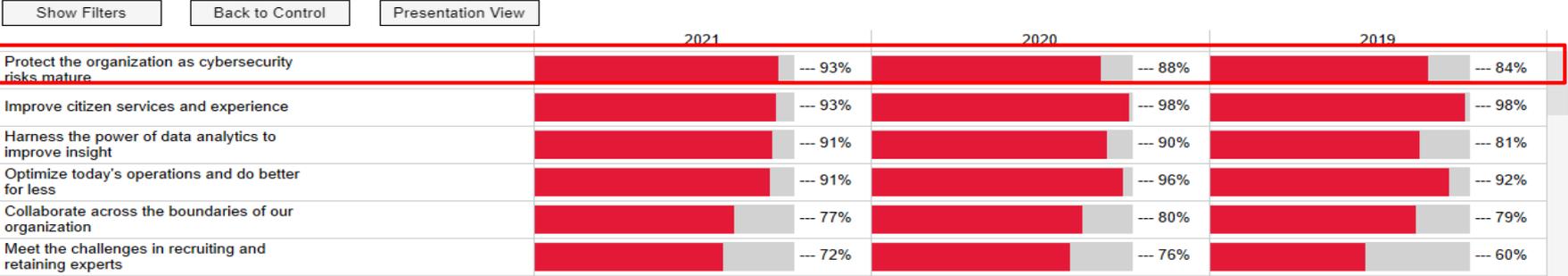
In 2021, **22%** of respondents rated the agility of their organization's technology supply chain as very high (ratings of 8-9-10)

Pandemic has pushed the development of partner ecosystem through collaboration with technology companies (56% in 2021 vs. 39% in 2020) as results were seen by 21% of clients in 2021 vs. 0% in 2020

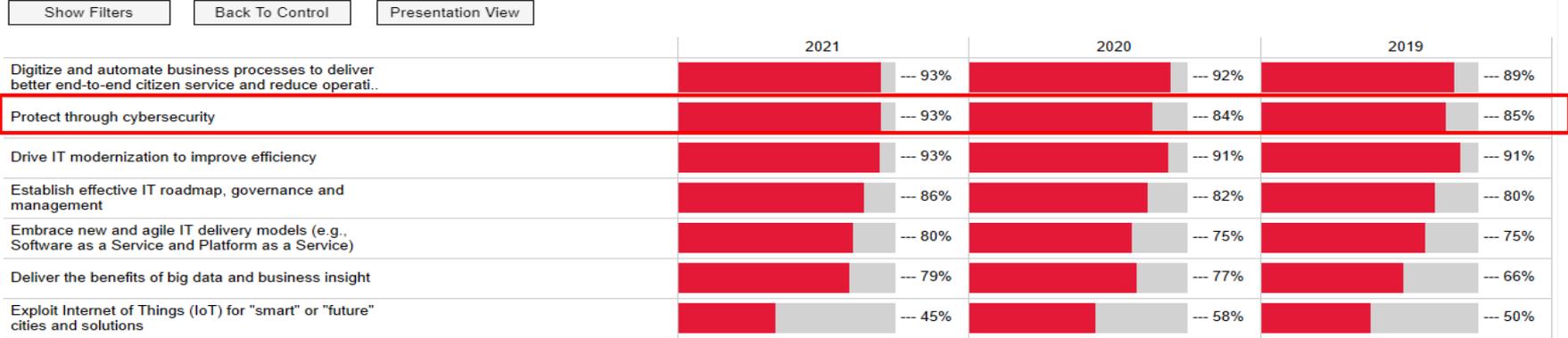


Cybersecurity continues growth in importance when it comes to both business and IT priorities

Q2.1a/b: Which priorities continue to be your organization’s top business priorities for this year? Does your organization have new business priorities this year?

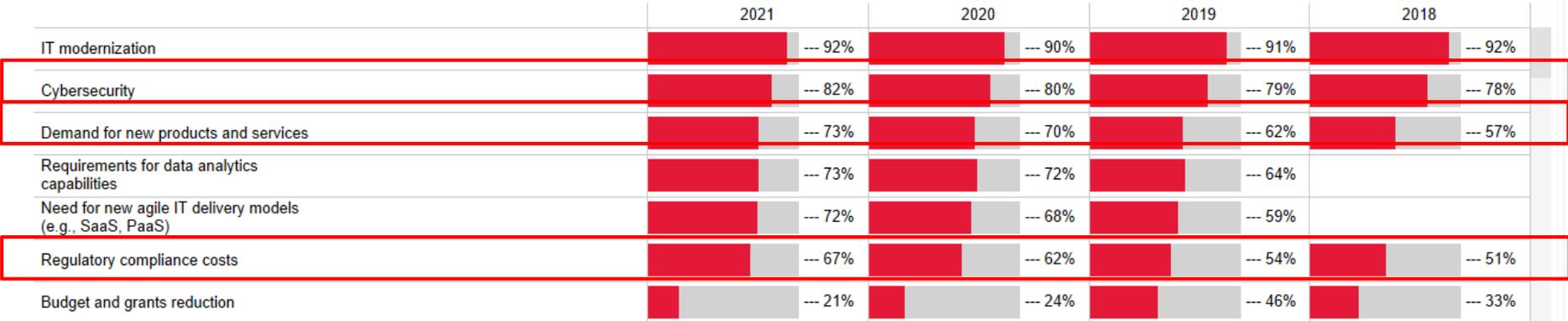


Q3.1a: Top IT priorities identified, importance ranking, and implementation stage



Cybersecurity remains high, with demand for new products and services, and regulatory compliance cost are increasingly, impacting the IT budgets of State & Local clients

Q3.5a: Last year, clients cited several spending trends impacting their IT budgets. What are the spend trends affecting your IT budget this year? If they are new this year, please specify.



Cybersecurity: highly ranked in both Business and IT Priorities, this year employee training stays as the top ranked cybersecurity element, with improving controls through technology a new addition in 2nd place

How would you rank the importance of these cybersecurity elements to your organization?



Cybersecurity: As security programs mature, while improving controls remains important, **testing grows and training remains high in importance for security assurance and protection**

How would you rank the importance of these cybersecurity elements to your organization?



91% of respondents believe testing and verifying organization's response capabilities are the core to a successful cybersecurity strategy

2021 Cyberthreat Defense Report

North America | Europe | Asia Pacific
Latin America | Middle East | Africa



Top Five Insights for 2021 – Cyber Edge Group

[Cyberthreat Defense Report | \(ISC\)² \(isc2.org\)](#)

| Top Five Insights | Summary / Observations |
|---|---|
| 1. Successful Cyber Attacks Make the Biggest Jump in Six Years | <i>Driven by pandemic conditions, remote work, BYOD, smart phones and Ransomware spikes From 62% in 2014 to 86% in 2021.</i> |
| 2. Rewarding Ransomware payer is good for business (if you are a cyber criminal) | <i>Criminals reward payers with data 72% of the time resulting increased motivation and funding for more Ransomware. Two-thirds of organizations face Rw.</i> |
| 3. Adoption of cloud security solutions is rising | <i>Pandemic conditions sent security professionals looking for easily managed cloud based security tools.</i> |
| 4. IT security spending increases are slowing | <i>Similar to CGI findings competing investments in digital, regulatory compliance, new products impact security spend. Budgets down about 5%.</i> |
| 5. Pessimism is the new normal | <i>86% surveyed admitted to a cyber breach. “There is a shift of focus to detect, terminate and remediate from in-progress attacks.”</i> |

Road Ahead– Cyber Edge Group

[Cyberthreat Defense Report | \(ISC\)² \(isc2.org\)](https://isc2.org)

| Road Ahead | Summary / Observations |
|---|--|
| Security automation, orchestration, and response (SOAR) Integrate, aggregate and accelerate incident response | <i>Leverage highly automated cloud platforms to integrate security solutions.</i> |
| DevSecOps Building security into development lifecycle | <i>Continuous and systematic testing of development code for vulnerabilities or non-compliance with security policy and standards.</i> |
| Browser isolation technology Reduce browser risks on devices | <i>Technology is improving so larger enterprises are beginning to adopt.</i> |
| Continuous security validation Ongoing validation of controls in production | <i>Launch simulated attacks in production environments to test security controls</i> |
| Threat intelligence platforms (TIPs) and services Identify clues about ongoing attacks | <i>Improvements are being seen by aggregating public threat data to launch searches for threats. 43% planning on acquiring TIPs, biggest focus</i> |

Aaron.Mathes@cgi.com

Mobile (434) 841-5215

Insights you can act on

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-based to help accelerate returns on your investments. Across hundreds of locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

cgi.com



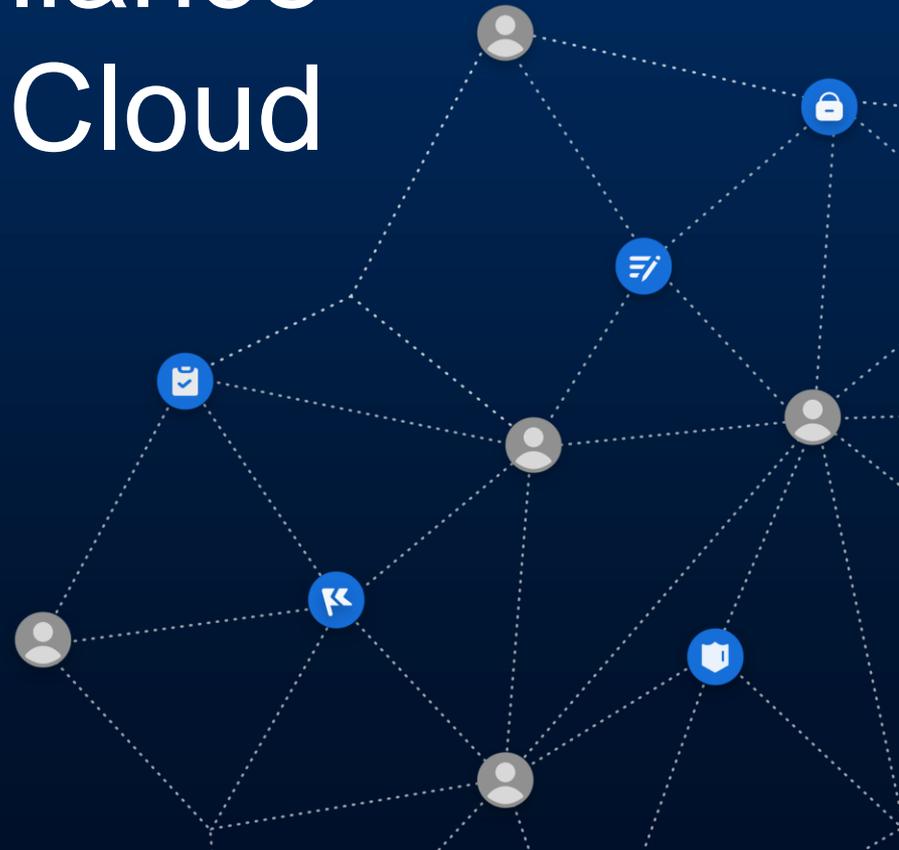
CGI



Security & Compliance with the Content Cloud

Alok Ojha
VP, Products

Lori LaGuardia
Solutions Engineer



Content is your business



Everything at work has changed



Distributed teams

Work happens anywhere, anytime,
from any app or device



Digital-first

The world is shifting from paper to
digital, and from digital to automated



Security and privacy

Data security, privacy, and compliance
are critical to collaboration

Welcome to the Content Cloud

One secure platform to manage the entire content journey



Powering content workflows across the enterprise



R&D

Product design and development and supply chain collaboration



Legal

Contract review and approval, and lifecycle management



Sales

Sales enablement, client collaboration and onboarding



HR

HR policy distribution and employee record management



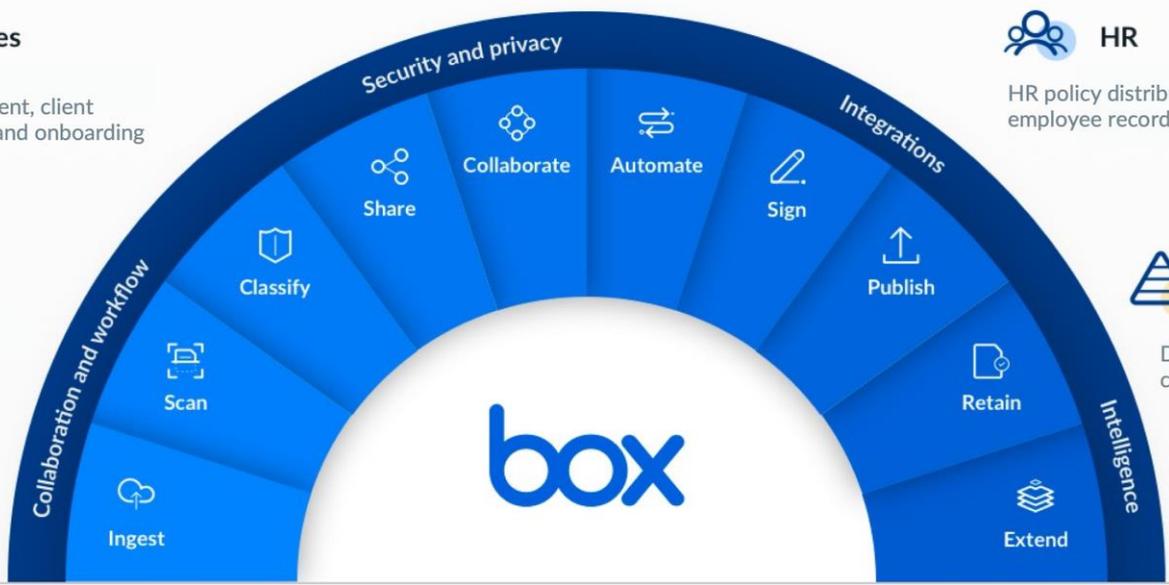
Finance

Financial operations, audits, and virtual deal rooms



Marketing

Digital asset management and campaign collaboration



box



Frictionless

Security and compliance

workflows



Seamless

Integration and collaboration

workflows



Integrated

with your applications

okta

Access granted

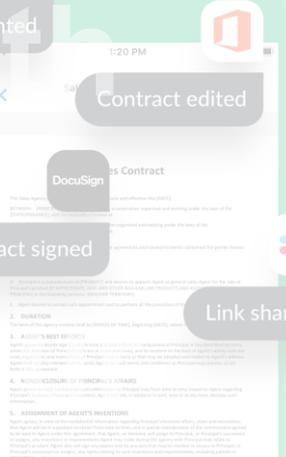
1:20 PM

Contract edited

DocuSign Contract

Contract signed

Link shared



Key challenges our customers are facing



Secure
collaboration



Data leak prevention
and threat detection



Compliance with
industry regulations



Continuous visibility
and ease of management

How we solve them

Zero-trust architecture

Core Security

- Secure Sharing
- User Authentication
- Device Trust
- Application Controls

Leak prevention and threat detection

Box Shield

- Auto-Classification
- Smart Controls
- Anomaly Detection
- Malware Detection

Compliance and content lifecycle management

Compliance Products

- Box Governance
- Box Zones
- Box GxP
- Box KeySafe

Enterprise Administration

Continuous visibility

Industry certifications



Medtronic



box

SHIELD

Banking



Client data



Financial records

Life Sciences



Drug formulas



Clinical trial data

Media and Entertainment



Unreleased albums



Movie scripts

Professional Services



Customer data



Contracts

Retail



New product launch



Retail site details

Technology



M&A documents



Technical designs

Data breaches and malware breakouts are on a rise

BUSINESS INSIDER

Tesla has accused an engineer of downloading about 26,000 sensitive files in his first week

Kevin Shalvey Jan 23, 2021, 5:25 AM



AXIOS

Jan 20, 2021 - Technology

Scoop: Google is investigating the actions of another top AI ethicist

Ina Fried, author of [Logos](#)



Google CEO Sundar Pichai. Photo by Mateusz Wodarczyk/NurPhoto via Getty Images

Google is investigating recent actions by Margaret Mitchell, who helps lead the company's ethical AI team, Axios has confirmed.

Why it matters: The probe follows the forced exit of Timnit Gebru, a prominent researcher also on the AI ethics team at Google whose ouster ignited a firestorm among Google employees.

What's happening: According to a source, Mitchell had been using automated scripts to look through her messages to find examples showing discriminatory treatment of Gebru before her account was locked.

The Hacker News

Researchers Disclose Undocumented Chinese Malware Used in Recent Attacks

January 15, 2021 Ravie Lakshmanan



Cybersecurity researchers have [disclosed](#) a series of attacks by a threat actor of Chinese origin that has targeted organizations in Russia and Hong Kong with malware – including a previously undocumented backdoor.

SolarWinds Compromise

December 13th 2020



Colonial Pipeline Attack

May 7th 2021



Biden's Executive Order

May 12th 2021



Meatpacker JBS Cyberattack

June 1st 2021



The average cost of a malware attack on a company is \$2.6 million.

SOURCE: [Accenture](#)

IT needs to minimize these data leakage risks

Accidental leakage

Public shared links
Accidental collaboration invites
Use of unmanaged devices

Content-centric threats

Anomalous downloads
Suspicious user sessions
Malware and ransomware

**Customers are dissatisfied
with existing solutions**

**Traditional content
security solutions
impede user
productivity**



Frictionless security is



Built-in

Precise controls that
don't inhibit work



Transparent

Remain compliant
without adding friction



Empowering

Enable employees
to safeguard data

Reimagine security with the Content Cloud



Box Graph (ML/AI)

Scalable Metadata

Unified Content Store

Best-of-breed Integrations

Content-centric risks to solve

Accidental leakage

Public shared links
Accidental collaboration invites
Use of unmanaged devices

Content-centric threats

Anomalous downloads
Suspicious user sessions
Malware and ransomware



Smart Access

Built-in Data Leak Prevention (DLP) across file types

Threat Detection

Detect content-centric threats based on user behavior

Powered by context and machine learning



Smart Access

Built-in Data Leak Prevention (DLP) across file types

Threat Detection

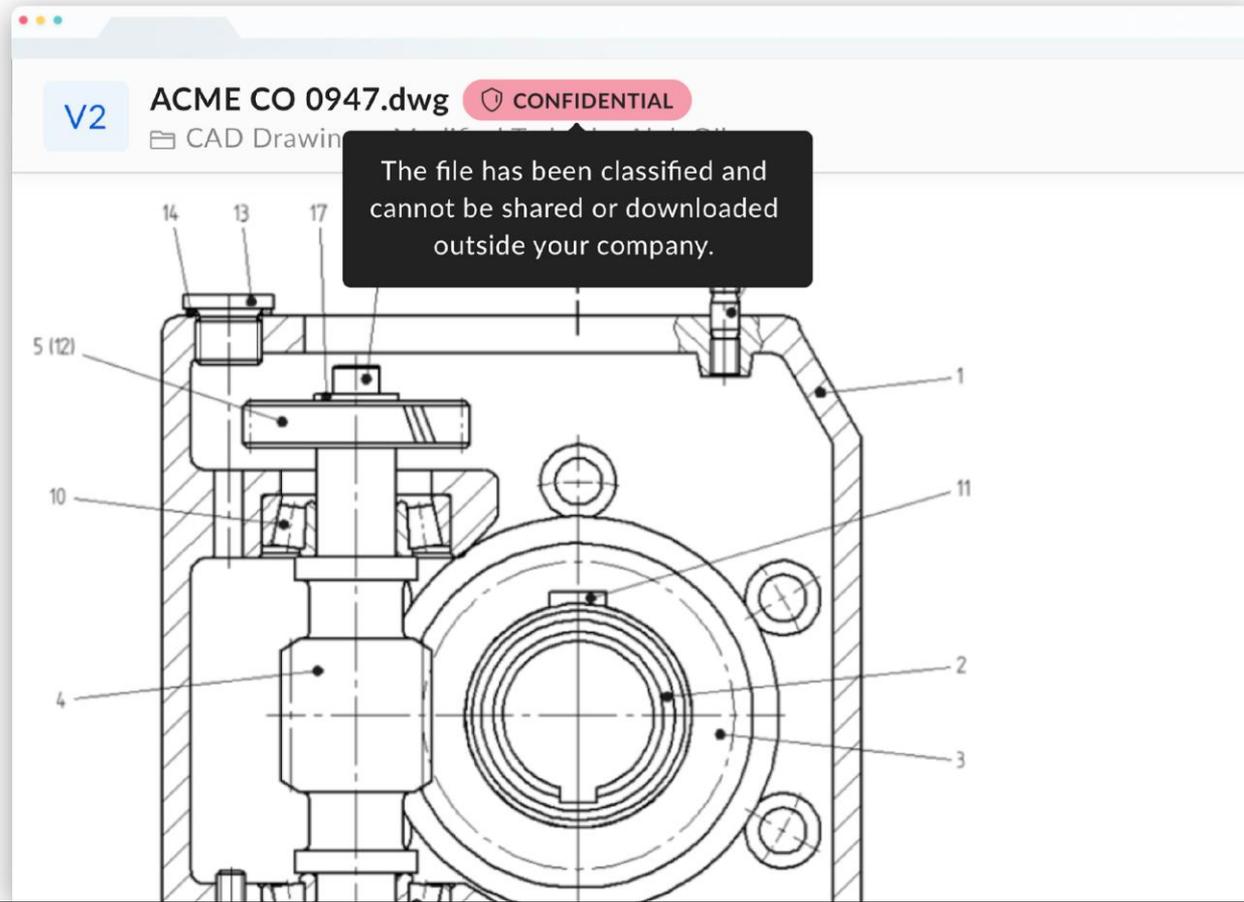
Detect content-centric threats based on user behavior

Powered by context and machine learning

Shield: Smart Access

Prevent data leaks with frictionless content controls

- Create and manage custom classification labels
- Classify content manually or automatically
- Enforce classification-based security policies



Automated Classification

Automatically classify files based on what's inside files

- Define classification policy
- Detect PII
- Detect custom-terms
- Classify by file type



Define flexible
classification policies
to detect sensitive data

When a file contains the following conditions Any 1 ×

| Data Type | Confidence ⓘ | With | Unique Count |
|-------------------------------|--------------|----------------------------|--------------|
| Credit Card Number ▾ | Low ▾ | Greater than or equal to ▾ | 1 ⇅ |
| U.S. Social Security Number ▾ | Medium ▾ | A range from ▾ | 1 ⇅ to 100 ⇅ |
| IBAN Code ▾ | High ▾ | Greater than or equal to ▾ | 1 ⇅ |
| 23 Terms ▾ <a>Edit | | Greater than or equal to ▾ | 5 ⇅ |

Add Condition

 Create Custom Terms

Select InfoTypes

Email Address
E.g., user@acme.com.

U.S. Driver's License Number
Driver's license number for the United States, format varies depending on the issuing state.

ICD9 Code
International Classification of Diseases, Ninth Revision, Clinical Modification (ICD-9-CM) lexicon.

Shield then prevents data leaks in real time

Share 'Customer Contracts' **CONFIDENTIAL**

Invite People Shared with +9

Add names or email addresses

Invite as **Editor** ▾

Link

Link sharing is on [Link Settings](#)

<https://cloud.box.com/s/nhc4m7gzesjkd6hsi0i7> Copy

People in your company ▾ **Can view only** ▾

- People with the link
Publicly accessible and no sign-in required
- ✓ **People in your company**
Anyone in your company with the link or people invited to this folder can access
- Invited people only**
Only invited people can access this folder

Shared links cannot be made public due to the applied classification.



Content

Native classification options

- Automated for PII
- Automated for custom terms
- Automated by file type
- Folder-level
- Workflow-based (Relay)
- File-level

Partner-built classification

- CASB/DLP integrations via API

 INTERNAL

Classification label
Permissions for changing classification

Security Controls

- Restrict shared links
- Limit external collaboration
- Restrict download across web, mobile, desktop
- Restrict applications and integrations
- Restrict secure FTP
- Restrict print



Smart Access

Built-in Data Leak Prevention (DLP) across file types

Threat Detection

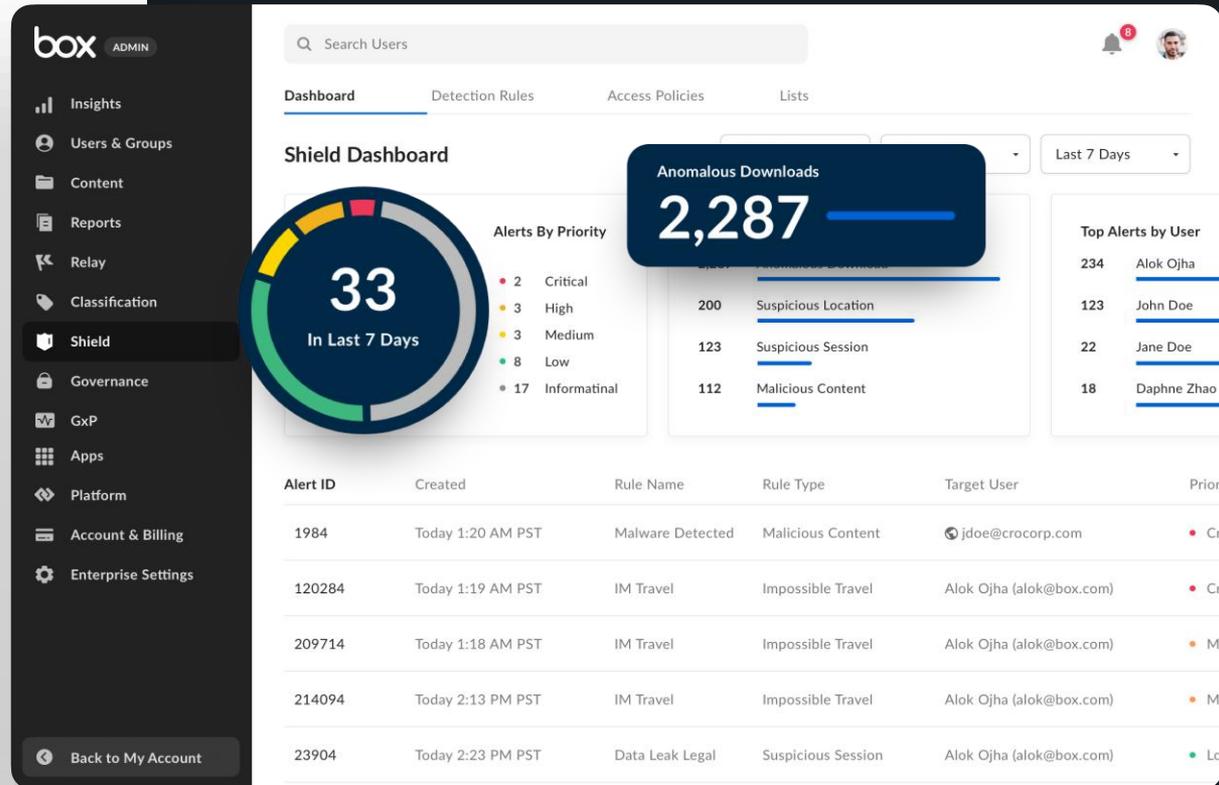
Detect content-centric threats based on user behavior

Powered by context and machine learning

Anomaly detection

Detect risky behaviors and alert security teams

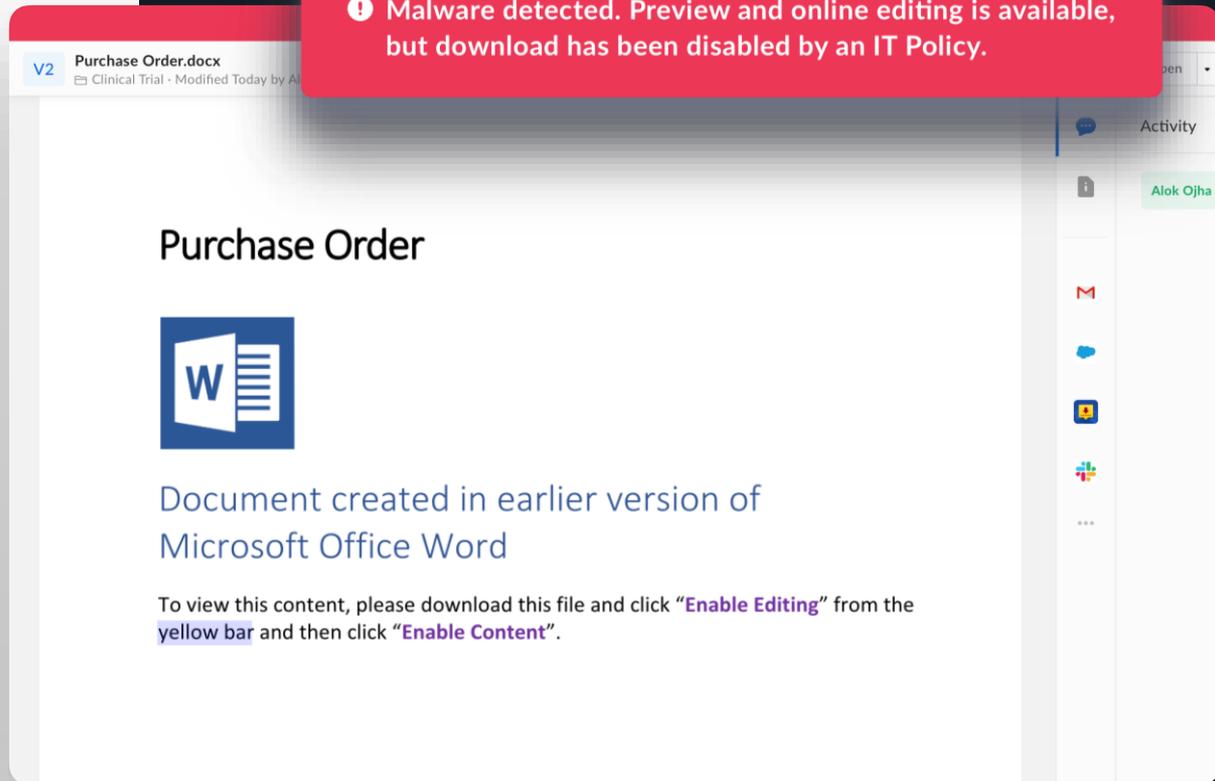
- Flag anomalous download behaviors
- Identify content access via suspicious sessions
- Discover content access from risky locations



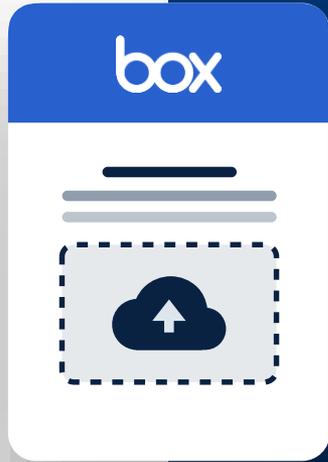
Malware detection

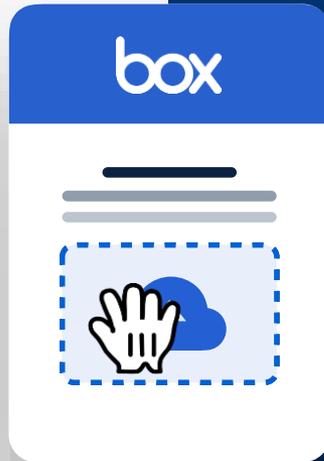
Detect and prevent spread of malicious content

- Alert security teams
- Restrict download and sync
- Allow end-users to preview and online edit



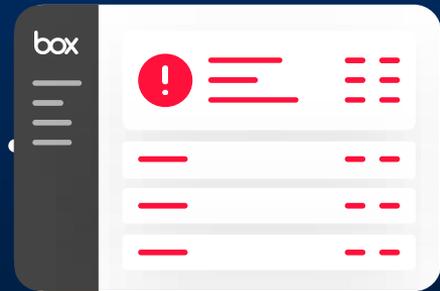
The screenshot shows a Microsoft Word document viewer interface. At the top, a red banner contains a warning: "Malware detected. Preview and online editing is available, but download has been disabled by an IT Policy." Below the banner, the document title is "Purchase Order.docx" with a version indicator "V2" and a subtitle "Clinical Trial - Modified Today by A...". The main content area displays the title "Purchase Order" and a Microsoft Word icon. Below the icon, the text reads: "Document created in earlier version of Microsoft Office Word". At the bottom, a message states: "To view this content, please download this file and click 'Enable Editing' from the yellow bar and then click 'Enable Content'". The right sidebar shows a vertical menu with icons for chat, email, and other applications, along with an "Activity" section.







- Preview
 - Edit Online
 - Share
 - ⊗ Download
- Preview
 - Edit Online
 - Share
 - Download



View Alert in Shield Dashboard
(forward to SIEMs like Splunk)

As a result, reduced risk while speeding up the business



Alex, Director of IT and Security

Outcome: Reduced risk of data leaks and fines

Improved posture by securing PII and IP with built-in controls, while meeting standards such as FINRA, ISO 27018, SEC 17a-4



Kim, VP and Head of Client Advisory

Outcome: Improved satisfaction and shortened process

Shortened end-to-end onboarding process from 3 weeks to 3 days, which improved client satisfaction and engagement

Thank You!

Helping our customers protect their content

FY22 roadmap summary

Core security

- Groups for Admin Policy
- Vector-based watermarking
- Device Trust 3.0
- 2FA Authentication app support
- External 2FA management and recovery

Box Shield

- MIP integration
- Auto-classification Improvements
- Access Policy monitoring mode
- Ethical wall
- Malware deep scan
- More security controls

Compliance products

- Retention performance improvements
- Event-driven retention
- Modifiable retention
- GxP sandbox testing
- GxP test coverage
- FedRamp High certification

Enterprise administration

- 99.9% report success rate
- What's New: message center
- Domain verification
- Managed Users redesign
- Scheduled reports

Content is at the heart of all work



But our most valuable content is locked in silos

File shares
and email



EMC²

NetApp[®]

Content
management



SharePoint

opentext™

documentum

Personal storage
and sharing



OneDrive

Google Drive

Dropbox

Communication
apps



Microsoft Teams

zoom

slack

Line-of-business
apps

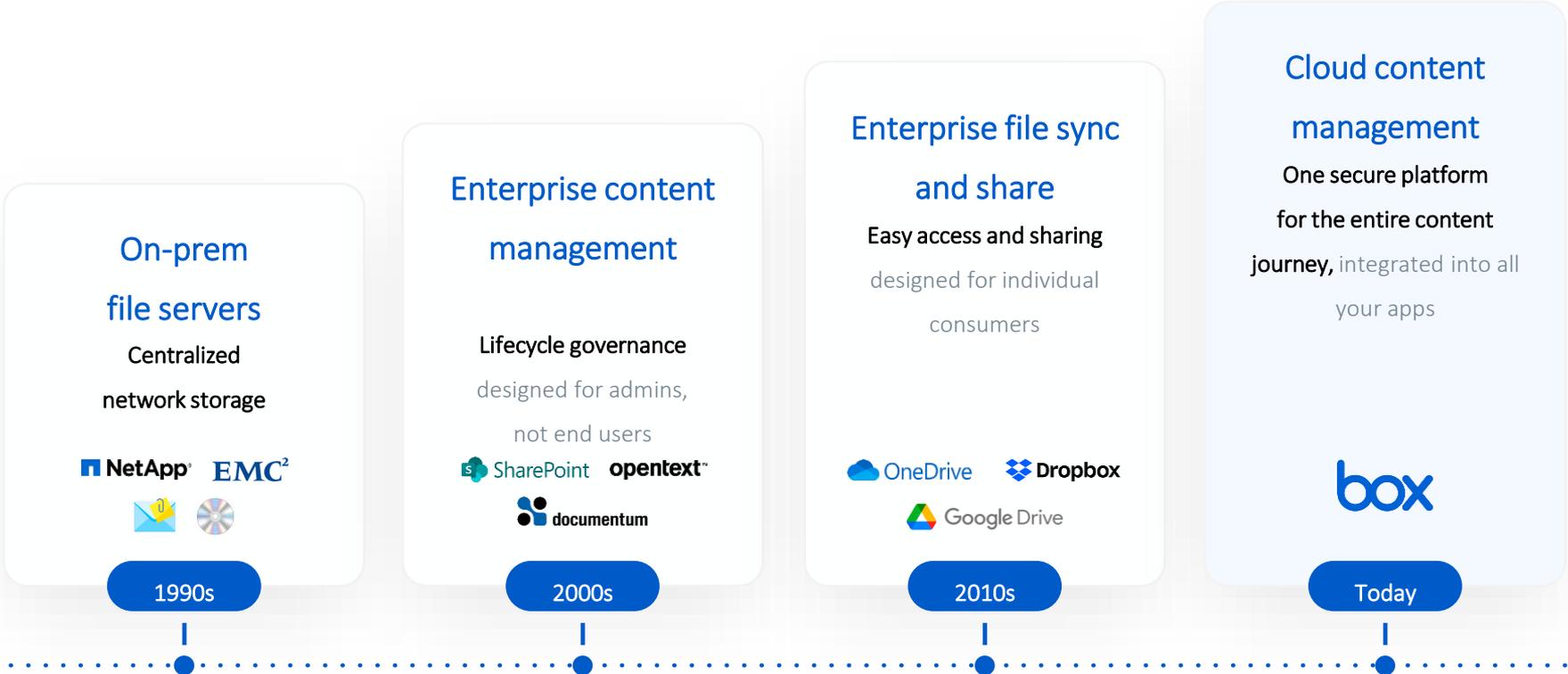


servicenow.

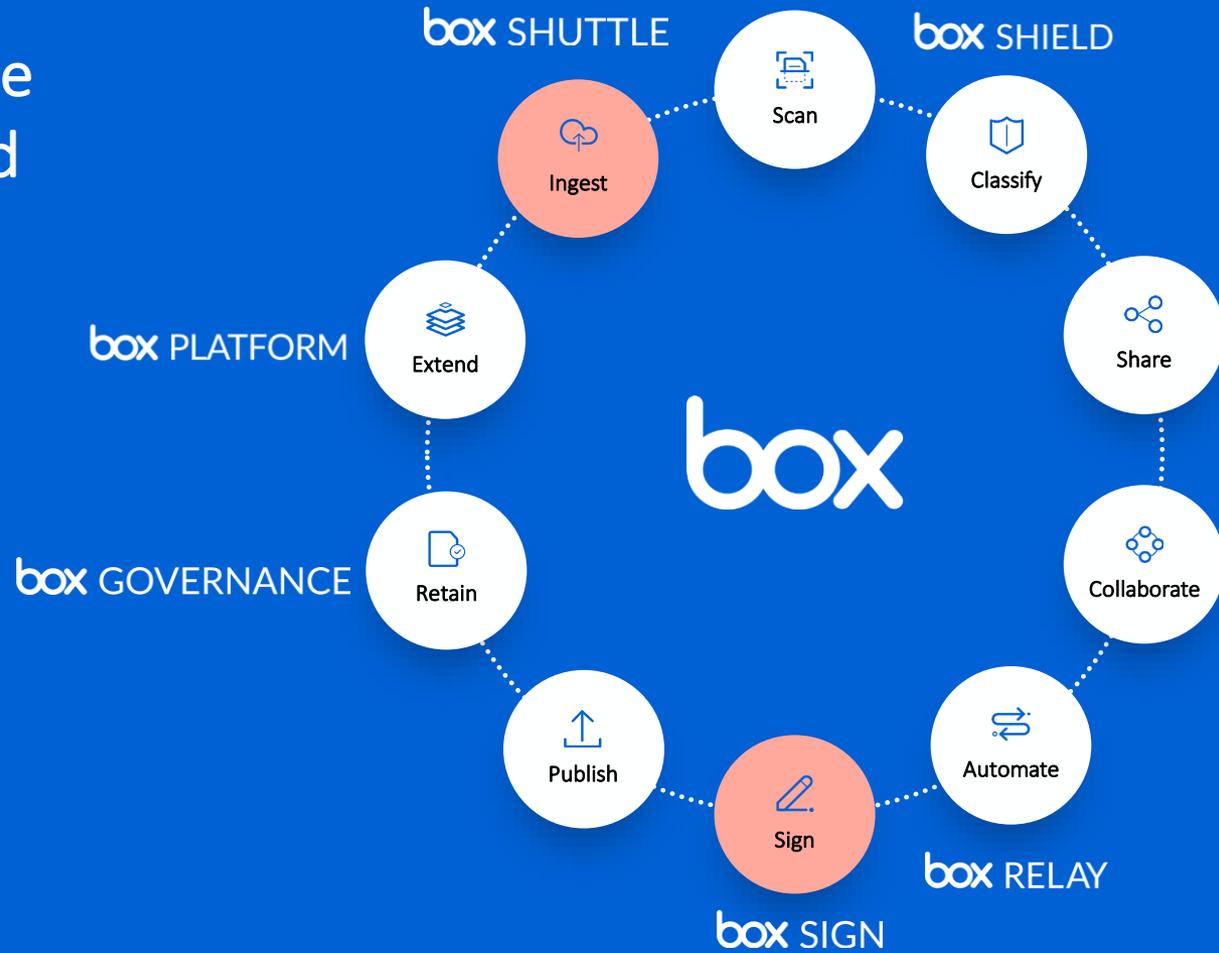
Adobe

salesforce

Every tech shift has changed how we manage content



Completing the Content Cloud





box SIGN

Secure, seamless e-signatures where your content lives



Native e-signatures

Available from right within the Box Content Cloud, and extensible via APIs



Included in your subscription

E-signatures for the entire organization, no matter the department or industry



Secure and compliant

Industry-leading Box security and compliance baked in



box SHUTTLE

Accelerate your migration to the Content Cloud



Any system

Cloud and on-premises connectors to move content from any source



Content intelligence

Maintain internal and external permissions, version history, and metadata



Move quickly

Move dozens of terabytes per day with automatic API and network optimization

The industry-leading cloud content platform

-  Web
-  Desktop
-  Mobile

Integrations

-  **salesforce**
-  **zoom**
-  **slack**
-  **Microsoft Teams**
-  **Google Workspace**
-  **Office 365**
-  **servicenow**
-  **Adobe**
-  **DocuSign**

Custom

-  **LOB systems**
-  **Third-party apps**
-  **Employee apps**
-  **Customer apps**

APIs

Content services

-  **Files, folders, metadata**
-  **Secure sharing**
-  **Collaboration**
-  **Workflow**
-  **E-signature**
-  **Search**

Security and compliance

-  **Permissions**
-  **PII scanning**
-  **Classifications**
-  **Threat detection**
-  **Audit trails**
-  **Encryption**
-  **Data residency**

Security integrations: Splunk, Okta, Microsoft MIP, Palo Alto Networks, Mobile Iron, AirWatch

Scalable, cloud-native global infrastructure

Box Industry Compliance Posture



ISO 27001

Global standard for information security and systems control



FINRA/SEC 17a-4

Enables compliance with SEC 17a-4 for broker/dealer recordkeeping



ISO 27018

Cloud service provider standard for handling Personally Identifiable Information (PII)



PCI Data Security Standard

Compliant with DSS requirements for storing cardholder information as a service provider



HIPAA and HITECH

Trusted platform for PHI, PHRs and medical research



SOC-1 & SOC-2 Type II Reports

Third-party reports covering security, availability and confidentiality principles



GxP Validation

Enables qualification of Box to store clinical, lab & manufacturing content

Box Privacy Posture



Privacy Shield

Compliant with requirements for collection, use & retention of personal information transferred from EU to US



Binding Corporate Rules

Cross border transfer mechanism approved by GDPR.

Approval by UK ICO, Spanish & Polish DPAs for Box as data processor and controller



APEC CBPR and PRP

Certification with the APEC cross border privacy requirements in the Asia-Pacific region

Box Global Government Compliance Posture



FedRAMP

US Federal program for security assessment, authorization, and monitoring of cloud services



Export Control

Compliant with ITAR/EAR regulations



C5

Cloud Computing Compliance Controls Catalogue. German govt. backed attestation by the Federal Office for Information Security



DoD Cloud SRG

Security Requirements Guide for Cloud Use in the Department of Defense



G-Cloud Framework

Approved for sharing official data in UK



IRS 1075

Requirements for storing Federal Tax Information (FTI)

box

Thank you

Upcoming events



ISO/AITR APPROVERS LIST

Please verify the ISO/AITR Approver's List for your agency. This list verifies who has the authority to approve KSE tickets. The list can be obtained by opening a ticket with the VCCC or contacting your CAM or BRM.

It is very important that if there is a change of ISO, AITR or other designated approver within your agency, your list should be updated accordingly. This will avoid any delays in approving any critical tickets that are outstanding.

VIRGINIA MANAGEMENT FELLOWS

The Virginia Management Fellows program deploys people, knowledge, skills, and experience preparing Fellows for permanent positions in the Commonwealth's state agencies.

The Virginia Management Fellows Program falls under the Department of Human Resources. Individuals in this program rotate between selected state agencies every six months for two years.

If a Virginia Management Fellow is assigned to your agency, please verify they have completed Security Awareness Training either with DHRM or the agency they were previously assigned to. This will avoid duplication of training.

Please contact sarah.frame@dhrm.virginia.gov to verify training or if you have additional questions.

LET'S GET READY FOR:

CYBERSECURITY AWARENESS MONTH 2021

CYBERSECURITY AWARENESS MONTH 2021

Cybersecurity Awareness Month is fast approaching so let's start planning our activities now. Below are the weekly themes for the month.

Week 1: Be Cyber Smart

Take simple actions to keep our digital lives secure.

Week 2: Fight the Phish!

Highlight the dangers of phishing attempts—which can lead to ransomware or other malware attacks—and how to report suspicious emails.

Week 3: Explore. Experience. Share.

Celebrate National Initiative for Cybersecurity Education's (NICE) Cybersecurity Career Awareness Week and the global cybersecurity workforce, as well as host our own CISA hiring fair and highlight the varying educational tools CISA has.

Week 4: Cybersecurity First

Explore how cybersecurity and staying safe online is increasingly important as our world continues to operate virtually for so much of work and play.

CYBERSECURITY AWARENESS MONTH SPEAKER REQUESTS

If you would like to request a CISA speaker to participate in your Cybersecurity Awareness Month event, please complete a DHS Speaker Request Form and email it to CISA.speakers@hq.dhs.gov.

<https://www.dhs.gov/publication/dhs-speaker-request-form>

LITMOS TRAINING UPDATE

SANS will be conducting updated LITMOS content training for those agencies who are using the LITMOS platform under the VITA ISO Services license. Our license has been renewed for another year. Training will be on September 9th @10a via GoToMeeting. Invites have been sent out.

All agency administrators should attend.

If you have questions prior to the meeting, contact tina.gaines@vita.virginia.gov.



government
technology

COVITS

VIRTUAL

SEPTEMBER 8 2021

SEPTEMBER IS ORIENTATION

September 30 from 1 to 3 pm

Required of all primary ISOs and anyone interested in the COV ISO certification at least once every 2 years.

Contact Marlon Cole to register.

<https://covaconf.webex.com/covaconf/onstage/g.php?MTID=e2bbb3be5081c70928bf8ce29b96d6cd6>

OCTOBER ISOAG

October 6, from 1 to 4

Presenters:

CI Security : NCSR Survey
CSRM Presenters (various)

This meeting is mandatory for primary ISOs. If you cannot attend, please let us know who at your agency will attend in your place.

VASCAN 2021

Securing New Ways to Work

WHEN: OCTOBER 7 AND OCTOBER 8

WHERE: VIRGINIA COMMONWEALTH UNIVERSITY (IN PERSON)

COST: CONFERENCE ONLY \$150

CONFERENCE AND TRAINING \$400

(CONFERENCE \$150 + TRAINING \$250)

TRAINING: LINUX FORENSICS

REGISTRATION LINK:

[HTTPS://VASCAN.VCU.EDU/CONFERENCE-REGISTRATION/](https://vascan.vcu.edu/conference-registration/)



**THANK YOU FOR
ATTENDING!**

